

CMAT 2023 Memory Based Question Paper PDF

Section 1: Quantitative Techniques and Data Interpretation

Instructions [Questions 1 - 5]: The following table shows the percentage of Cricket players and scored runs by them in three different tournaments P, Q and R. Total number of players is 300 and all the 300 players played all the matches in each tournament.

Tournament	% Players scoring ≥ 60	% Players scoring ≥ 40	% Players scoring ≥ 20
P	25%	35%	80%
Q	25%	30%	60%
R	20%	30%	70%

- Number of players who scored less than or equal to 40 runs in tournament Q is what percentage more than the number of players who scored more than 60 runs in tournament P and Q together?
 - 65
 - 50
 - 40
 - 45
- What is the ratio between the number of players who scored more than 60 runs in tournament Q to the number of players who scored less than or equal to 20 runs in tournaments Q and R together?
 - 7 : 15
 - 5 : 14
 - 4 : 15
 - 3 : 5
- What is the total number of players who scored more than 60 runs in all the three tournaments combined?
 - 210
 - 270
 - 240
 - 235
- If L is the number of players who scored more than 40 runs in tournament P and M is the number of players who scored less than or equal to 40 runs in tournament R, then find the value of $M - L$.
 - 140
 - 130

- (C) 120
- (D) 105

5. The average number of players who scored more than 20 runs in all the three tournaments is:

- (A) 180
- (B) 160
- (C) 190
- (D) 210

6. Given below are two statements:

Statement I: Let A and B be two events such that $P(A) = 0.6$, $P(B) = 0.2$ and $P(A|B) = 0.5$. Then $P(A^c \cap B^c) = \frac{3}{10}$.

Statement II: Let A and B be two events such that $P(A) = 0.2$, $P(B) = 0.4$ and $P(A \cup B) = 0.6$. Then $P(A|B) = \frac{3}{10}$.

In light of the above statements choose the correct option:

- (A) Both Statement I and Statement II are correct
- (B) Both Statement I and Statement II are incorrect
- (C) Statement I is correct but Statement II is incorrect
- (D) Statement I is incorrect but Statement II is correct

7. If M, A and T are distinct positive integers such that $M \times A \times T = 1947$, then what is the maximum possible value of $M + A + T$?

- (A) 189
- (B) 649
- (C) 653
- (D) 1949

8. Let $S(n)$ represent the sum of digits of a natural number n . For example, $S(128) = 1 + 2 + 8 = 11$. What is the value of $S(2^6 \times 3^4 \times 5^5)$?

- (A) 9
- (B) 11
- (C) 14
- (D) 10

9. Given below are two statements:

Statement I: A bag contains 10 white and 10 red face masks. The fewest number of face masks you can take from the bag without looking and be sure to get a pair of the same color is 3.

Statement II: The minimum number of students needed in a class to guarantee that there are at least 6 students whose birthdays fall in the same month, is 61.

In light of the above statements, choose the correct answer:

- (A) Both Statement I and Statement II are correct
- (B) Both Statement I and Statement II are incorrect
- (C) Statement I is correct but Statement II is incorrect
- (D) Statement I is incorrect but Statement II is correct

10. A and B started a business with investments of 4500 and 2700 respectively. Find the share of profit of A in the total annual profit of 256.

- (A) 170
- (B) 120
- (C) 160
- (D) 140

11. Given below are two statements:

Statement I: The difference between the cost price and sale price of an article is 240. If the profit is 20%, then the selling price is 1440.

Statement II: If the cost price of 10 DVDs is equal to the selling price of 7 DVDs, then the gain percent is $42\frac{6}{7}\%$.

- (A) Both Statement I and Statement II are correct
- (B) Both Statement I and Statement II are incorrect
- (C) Statement I is correct but Statement II is incorrect
- (D) Statement I is incorrect but Statement II is correct

12. The simple interest accrued on a sum of certain principal in 8 years at the rate of 13% per year is 6500. What would be the compound interest accrued on that principal at the rate of 8% per year in 2 years?

- (A) 1040
- (B) 1020
- (C) 1060
- (D) 1200

13. Which of the following statements are true?

- A. If $x : y = 3 : 1$ then $x^3 - y^3 : x^3 + y^3 = 13 : 14$.
- B. If $x = y + 12$, $x : y = 3 : 2$ and $z : y = 1 : 3$, then $z + x = 44$.
- C. If $3x = 8y$ and $5y = 9z$, then $\frac{x}{z} = \frac{72}{15}$.

- (A) A and B only
- (B) A and C only
- (C) B and C only
- (D) A, B and C

14. Average of a, b and c is 11; average of c, d and e is 17; average of e and f is 22 and average of e and c is 17. What is the average of a, b, c, d, e and f ?

- (A) $15\frac{2}{3}$
- (B) $18\frac{1}{2}$
- (C) $16\frac{1}{2}$
- (D) $16\frac{2}{3}$

15. In a right-angled triangle ABC, the shaded area (represented by triangle ABD) is one half the area of triangle ABC. If the base of the triangle is x , and the vertical side is divided into segments $BD = y$ and $DC = z$, find the length of line segment AD.

- (A) $\sqrt{x^2 + y^2}$
- (B) $\sqrt{2x^2 + z^2}$
- (C) $\sqrt{W^2 - 3y^2}$
- (D) $\sqrt{y^2 - z^2}$

16. Find the range of values of real number x for which the inequality $(x + 2)(x + 5) > 40$ holds:
- (A) $(-\infty, -10) \cup (3, \infty)$
(B) $(3, \infty)$
(C) $(-\infty, 1) \cup (1, \infty)$
(D) $(-\infty, 10)$
17. The least number of square tiles required to pave the floor of a room 15 m 91 cm long and 9 m 46 cm broad is:
- (A) 814
(B) 820
(C) 840
(D) 844
18. Anil travelled 300 km by bus and 200 km by taxi. For this, it took him 5 hours and 30 minutes. However if he travels 260 km by bus and 240 km by taxi then he takes 6 minutes more. Find the speed of the bus in km/hour.
- (A) 100
(B) 120
(C) 80
(D) 110
19. **Given below are two statements:**
Statement I: If the roots of a quadratic equation are 2 and 3, then the equation is $x^2 - 5x + 6 = 0$.
Statement II: If the roots of $4x^2 + 3kx + 9 = 0$ are real and distinct, then $k < -4$ or $k > 4$.
- (A) Both Statement I and Statement II are correct
(B) Both Statement I and Statement II are incorrect
(C) Statement I is correct but Statement II is incorrect
(D) Statement I is incorrect but Statement II is correct
20. **Given below are two statements:**
Statement I: $(243)^{0.16} \times (9)^{0.1} = 3$.
Statement II: If $3.105 \times 10^P = 0.00239 + 0.000715$, then $P = -3$.
- (A) Both Statement I and Statement II are correct
(B) Both Statement I and Statement II are incorrect
(C) Statement I is correct but Statement II is incorrect
(D) Statement I is incorrect but Statement II is correct

Section 2: Logical Reasoning

21. Foot : Skateboard : : Oar : _____
- (A) Fishing
(B) Rowboat
(C) Sailing
(D) Pedal Boat

- 22.** In an extended family, A is married to B and B has two sons C and D. The younger son D is married to E. F has two children E and G. How is G related to D?
- (A) Brother
(B) Brother in law
(C) Cousin
(D) Son
- 23.** Few men were sitting in a row facing north. Sunil is 16th to the left of Ram, who is 18th from the right. Jack is 11th from left and is also 4th to the right of Sunil. How many men were sitting in the row?
- (A) 36
(B) 38
(C) 42
(D) 40
- 24.** Find the odd one among the following:
- (A) Chapter
(B) Contents
(C) Exercise
(D) Book
- 25.** If RASCAL is written as -22, then SIMPLE is written as:
- (A) -14
(B) -8
(C) 10
(D) 16
- 26.** Deepti was walking with her husband Rajiv. They met a woman Milli. Deepti introduced Milli to Rajiv and said "Her brother's father is the only son of my grandfather." How is Deepti related to Milli?
- (A) Sister in law
(B) Mother
(C) Sister
(D) Daughter
- 27.** Count the number of triangles in a figure consisting of a square divided by both diagonals and a horizontal and vertical line through the center.
- (A) 8
(B) 12
(C) 16
(D) 14
- 28.** A is the son of B, whose mother is C. D is the husband of E the grand-daughter of C. If F is the wife of A, how is F's father-in-law related to D's daughter?
- (A) Brother
(B) Uncle

- (C) Grandfather
(D) Cousin
29. A girl leaves her home and walks 30 mt towards north. She turns clockwise by 45° and walks 30 meter. Then she turns anti-clockwise by 45° and walks 30 meter. Then she turns by 90° towards her left and walks 60 meter. There she turns towards her home. In which direction is she walking?
- (A) South
(B) South and East
(C) North and East
(D) South and West
30. **Statement:** Should the cottage industry be shifted to urban cities from villages?
Argument I: No, the rural population will die of hunger.
Argument II: Yes, rural people will be encouraged to adopt farming as their livelihood.
- (A) Argument I is strong
(B) Argument II is strong
(C) Argument I & II are invalid
(D) Only II is invalid
31. Identify the number set for the word **RAIN** based on the following rules: row number first, then column number. Matrix 1 (0-4): A=03, I=04, B=02, R=Matrix 2. Matrix 2 (5-9): R=57, N=56.
- (A) 57, 12, 31, 56
(B) 57, 21, 23, 79
(C) 66, 44, 42, 96
(D) 75, 30, 31, 87
32. Find the next term in the series: CAT, EER, GIP, _____, KUL.
- (A) JOM
(B) ION
(C) LNM
(D) KLP
33. Some students were sitting in a row. Sheela was sitting 12th from right and Veena was sitting 3rd from left. There were 15 students in between Sheela and Veena. How many students were sitting?
- (A) 30
(B) 29
(C) 31
(D) 28
34. **Assertion A:** Celebrity endorsements add to the brand value and sale of the products.
Reason R: Most celebrities are rich enough to afford the best technology and products in any given category.
- (A) Both A and R are correct and R is the correct explanation of A.
(B) Both A and R are correct but R is NOT the correct explanation of A.
(C) A is correct but R is incorrect.
(D) A is incorrect but R is correct.

35. If the given interchanges are made in sign and numbers, which equation is correct?
Interchanges: Signs (- and $\times$) and Numbers (3 and 6).
- (A) $6 - 3 \times 2 = 9$
(B) $6 \times 3 - 4 = 15$
(C) $3 \times 6 - 4 = 33$
(D) $3 - 6 \times 8 = 10$
36. **Statement:** Should smoking be prohibited?
Argument I: Yes, it is wrong to smoke away millions of money.
Argument II: No, it will throw thousands of workers in tobacco industry out of employment.
- (A) Only argument I is strong
(B) Only argument II is strong
(C) Neither is strong
(D) Both are strong
37. I : Wheat : : Brick : II. Identify the appropriate combination:
- (A) I-Cereal, II-Building
(B) I-Field, II-Mason
(C) I-Bread, II-Clay
(D) I-Farmer, II-Kiln
38. If 'All sweet things are fluids' and 'Some fluids are coloured things', which of the following is implied?
- A. Some sweet things are coloured things
B. Some sweet things are fluids
C. All fluids are sweet things
D. Some fluids are sweet things
- (A) A, B and C only
(B) A and C only
(C) B and D only
(D) A, C and D only
39. How many squares are present in a 2×2 grid where the top-left and bottom-right squares have both diagonals drawn?
- (A) 6
(B) 9
(C) 8
(D) 10
40. Find the missing number in the quadrant:
Quadrant 1: $(3, 4) \rightarrow 75$
Quadrant 2: $(7, 9) \rightarrow 390$
Quadrant 3: $(11, 8) \rightarrow 555$
Quadrant 4: $(5, 13) \rightarrow ?$
- (A) 194
(B) 324
(C) 582
(D) 525

Section 3: Language Comprehension

41. Pick the appropriate category for the following sentence: "A horse! a horse! My kingdom for a horse!"
- (A) Simple
 - (B) Assertive
 - (C) Affirmative
 - (D) Exclamatory
42. Pick the most appropriate auxiliary verb: CCTV _____ been used for many years for the surveillance of public areas.
- (A) is
 - (B) are
 - (C) has
 - (D) have
43. Identify the appropriate direct speech form: **He greeted me and asked where I was going.**
- (A) He asks, "Hello, where are you going?"
 - (B) He asked, "Hello, where you are going?"
 - (C) He said, "Hello, where you are going.."
 - (D) He said, "Hello! Where are you going?"
44. Choose the appropriate question for the statement: **"Yes, it does."**
- (A) Does it rain in winter?
 - (B) Is it raining in winter?
 - (C) Did it rain in winter?
 - (D) What happens in winter?
45. A person who does not eat any animal product is called:
- (A) Veggie
 - (B) Vegan
 - (C) Herbivore
 - (D) Vegetarian
46. Choose the correct sentence:
- (A) Ghana is the seaport in gulf of Guinea.
 - (B) Ghana is the seaport at gulf of Guinea.
 - (C) Ghana is the seaport on gulf of Guinea.
 - (D) The Ghana is a seaport in gulf of Guinea.
47. Rearrange sentences to form a paragraph:
- A. A cat does not seem to be capable of devotion.
 - B. A dog follows his master, a cat keeps to the house.
 - C. Dogs become attached to persons, cats to places.
 - D. A cat's love is only cupboard love.
- (A) A, B, C, D

- (B) B, C, D, A
- (C) C, B, A, D
- (D) C, D, B, A

48. The expression "he is laboring under the delusion of a serious nature" suggests:

- (A) He is mentally unfit but working
- (B) He is in delirium
- (C) He is committing a mistake
- (D) He is seriously ill

49. Choose the correct sentence:

- (A) Radha is as clever as Sudha is cleverer.
- (B) Radha is as clever as Sudha.
- (C) Radha and Sudha are both cleverer.
- (D) Sudha is much more cleverer than Radha.

50. **Assertion A:** Gandhi dislodged truth from its long-held theological location.

Reason R: He holds that truth can be substituted with goodness.

- (A) Both A and R are correct and R is the correct explanation of A
- (B) Both A and R are correct but R is NOT the correct explanation
- (C) A is correct but R is not correct
- (D) A is not correct but R is correct

51. Which notion is compatible with Gandhi's idea of Truth?

- (A) Truth is inherited and internalized
- (B) Truth is ultimate divine revelation
- (C) Truth is a byproduct of honesty and compassion
- (D) Truth directly corresponds with goodness

52. In the context of Gandhi's passage, the term "inevitably" connotes:

- (A) Uncertainty
- (B) Impossibility
- (C) Certainty
- (D) Possibility

53. Match List I (Phrasal Verbs) with List II (Meaning):

- A. Run across — I. To lose power
- B. Run down — II. To meet by chance
- C. Run into — III. To continue without stopping
- D. Run on — IV. To meet by chance (repeated)

- (A) A-I, B-II, C-III, D-IV
- (B) A-II, B-I, C-IV, D-III
- (C) A-III, B-IV, C-I, D-II
- (D) A-IV, B-II, C-III, D-I

54. In the context of Ratanbabu's hotel, the phrase "tepid water" means:

- (A) Steaming hot water
- (B) Ice - cold water
- (C) Luke - Warm water
- (D) Running water

55. Pick the appropriate meaning of "Modus Operandi":

- (A) Training of surgery
- (B) Manner of doing things
- (C) Rules of stage presentation
- (D) Mode of travelling

56. The expression "well done!" can mean:

A. That was well done; B. You would have done well; C. You have done well; D. You will do well.

- (A) A, B only
- (B) A, C only
- (C) A, B, D only
- (D) B, C, D only

57. Pick the antonym of the word "adroit":

- (A) Amateur
- (B) Deft
- (C) Expert
- (D) Skilled

58. Match List I with List II:

- A. He succeed ... perseverance — I. In lieu of
- B. He died fighting ... his country — II. In spite of
- C. He persevered ... difficulties — III. On behalf of
- D. He accepted the car ... his claim — IV. By dint of

- (A) A-I, B-II, C-III, D-IV
- (B) A-II, B-III, C-IV, D-I
- (C) A-III, B-IV, C-I, D-II
- (D) A-IV, B-III, C-II, D-I

59. Pick synonyms of the word "shirk": A. Avoid; B. Escape; C. Evade; D. Oppose.

- (A) A, B only
- (B) A, C only
- (C) A, B, C only
- (D) B, C, D only

60. Which expression corresponds with the passage stating "Poetry is the universal language"?

- (A) Poetry ensures immediate pleasure and pain.
- (B) It revolves around intelligible feelings of people.
- (C) Contempt for poetry and self-respect are compatible.
- (D) It relates to mankind's sense of beauty and harmony.

Section 4: General Awareness

- 61. Statement I:** The Indus river system comprises Chenab, Jhelum and Beas.
Statement II: The Ganga river system comprises Ravi, Sutlej and Krishna.
- (A) Both are correct
(B) Both are incorrect
(C) I is correct, II is incorrect
(D) I is incorrect, II is correct
- 62.** In Commonwealth Games 2022, held in _____, the country that topped the medals tally was _____.
- (A) England, Canada
(B) England, Australia
(C) Australia, England
(D) Canada, England
- 63.** Arrange the following in ascending order of schedule occurrence:
A. Union/State List; B. Rajya Sabha seats; C. Scheduled Areas; D. Acts Validation; E. States List.
- (A) C, B, E, A, D
(B) E, B, C, D, A
(C) E, B, C, A, D
(D) D, A, B, C, E
- 64.** Match Disease with Affected Organ:
- A. Herpes — I. Thyroid Gland
B. Rabies — II. Defensive System
C. Aids — III. Nervous System
D. Goitre — IV. Skin
- (A) A-IV, B-III, C-II, D-I
(B) A-III, B-II, C-IV, D-I
(C) A-II, B-IV, C-III, D-I
(D) A-III, B-IV, C-I, D-II
- 65.** Match Country with Capital:
- A. Austria — I. Kiev
B. Canada — II. Vienna
C. Ukraine — III. Helsinki
D. Finland — IV. Ottawa
- (A) A-II, B-IV, C-I, D-III
(B) A-IV, B-II, C-III, D-I
(C) A-IV, B-II, C-I, D-III
(D) A-II, B-IV, C-III, D-I
- 66.** Which poisonous gas leaked in the Bhopal Tragedy in December 1984?
- (A) Methyl Isocyanate
(B) Antimony Hydride
(C) Nitrogen Oxide

(D) Acetyl Fluoride

67. Which of the following statements about folk dances are correct?

A. Kajri (UP); B. Kuchipudi (Kerala); C. Kathakali (Kerala); D. Chakari (UP); E. Ghapal (Rajasthan).

(A) A, B and C only

(B) B, C and D only

(C) A, C and E only

(D) A, C and D only

68. Kanha National Park is situated in:

(A) Assam

(B) Uttar Pradesh

(C) Tamil Nadu

(D) Madhya Pradesh

69. Match Inventions with Inventors:

A. Lift — I. Alfred Nobel

B. Radium — II. C. Biro

C. Ball-Point-Pen — III. Curies

D. Dynamite — IV. E.G. Otis

(A) A-II, B-IV, C-I, D-III

(B) A-IV, B-III, C-II, D-I

(C) A-III, B-I, C-II, D-IV

(D) A-IV, B-I, C-II, D-III

70. Which Schedule of the Indian Constitution deals with the 22 recognized languages?

(A) 10th Schedule

(B) 8th Schedule

(C) 11th Schedule

(D) 12th Schedule

71. Who was the Chief of the Naval Staff in November 2022?

(A) Anil Chauhan

(B) R. Hari Kumar

(C) Manoj Pande

(D) Vivek Ram Chaudhari

72. Match Notes with Backend Images:

A. 500 — I. Rani Ki Vav

B. 50 — II. Sanchi Stupa

C. 200 — III. Hampi with Chariot

D. 100 — IV. Red Fort

(A) A-I, B-II, C-IV, D-III

(B) A-III, B-I, C-II, D-IV

(C) A-IV, B-III, C-II, D-I

(D) A-II, B-IV, C-I, D-III

73. Statement I: GDP is the final value of goods produced within geographical boundaries in a year.

Statement II: GDP equals NDP plus depreciation on capital goods.

- (A) Both are correct
- (B) Both are incorrect
- (C) I is correct
- (D) II is correct

74. Inversely proportional relationship between Volume and Pressure at constant temperature is:

- (A) Avogadro's Law
- (B) Charles's Law
- (C) Boyle's Law
- (D) Gay-Lussac's Law

75. What is the chemical name of the laughing gas?

- (A) Nitrogen dioxide
- (B) Nitric oxide
- (C) Nitrogen peroxide
- (D) Nitrous oxide

76. Match Author with Book:

- A. R.K. Narayan — I. Dreams from My Father
- B. Arundhati Roy — II. Malgudi Days
- C. Ramchandra Guha — III. God of Small Things
- D. Barack Obama — IV. A Corner of a Foreign Field

- (A) A-IV, B-I, C-III, D-II
- (B) A-II, B-III, C-IV, D-I
- (C) A-III, B-I, C-IV, D-II
- (D) A-I, B-IV, C-II, D-III

77. Which strait separates India from Sri Lanka?

- (A) Coco Strait
- (B) Palk Strait
- (C) Malacca Strait
- (D) Bering Strait

78. Match Event with Year:

- A. Khilafat Movement — I. 1931
- B. Partition of Bengal — II. 1942
- C. Cripps Mission — III. 1920
- D. Gandhi-Irwin Act — IV. 1905

- (A) A-III, B-IV, C-II, D-I
- (B) A-IV, B-III, C-I, D-II
- (C) A-III, B-I, C-IV, D-II
- (D) A-I, B-IV, C-II, D-III

79. Who defeated Rani Lakshmi Bai in her last battle?

- (A) Lord Canning
- (B) Palmerson
- (C) Sir Hugh Rose
- (D) Warren Hasting

80. **Statement I:** Pegasus is a spyware that can steal passwords and voice calls.
Statement II: It is developed by American cyber arms company NSO group.
- (A) Both are correct
 - (B) Both are incorrect
 - (C) I is correct
 - (D) II is correct

Section 5: Innovation and Entrepreneurship

81. _____ means identifying and imitating the best in the world at specific tasks.
- (A) Benchmarking
 - (B) Outsourcing
 - (C) Quality circle
 - (D) Continuous improvement
82. Estimating and financing funds requirement schemes are offered by: A. Commercial banks; B. IDBI; C. ICICI; D. SIDBI; E. RBI.
- (A) A, B, D and E
 - (B) A, C, D and E
 - (C) A, B, C and D
 - (D) B, D and E
83. An important area of concern for innovative entrepreneurs in financing is raising the:
- (A) Development capital
 - (B) Human capital
 - (C) Structured capital
 - (D) Seed capital
84. Identify the correct sequence of the stages of Design Thinking:
- (A) Define, Ideate, Test, Empathize, Prototype
 - (B) Empathize, Define, Ideate, Prototype, Test
 - (C) Ideate, Empathize, Test, Prototype, Define
 - (D) Prototype, Test, Empathize, Define, Ideate
85. **Statement I:** Family businesses are always interested to handover the charge to the next generation.
Statement II: Most start-ups originate from established family businesses.
- (A) Both are correct
 - (B) Both are incorrect
 - (C) I is correct

(D) II is correct

86. Arrange startup funding stages in sequence:

A. IPO; B. Mezzanine; C. Venture Capital; D. Angel Investor; E. Seed Capital.

(A) A, E, D, C, B

(B) D, E, A, B, C

(C) A, B, E, C, D

(D) E, D, C, B, A

87. An innovation taken by Atal Initiative Mission to encourage young talent in schools is:

(A) Atmanirbhar Bharat

(B) Atal Tinkering Lab

(C) Atal New India Challenge

(D) Atal Incubation Centre

88. A "Nascent entrepreneur" is a person:

(A) Who makes a company

(B) Who is in the process of starting a new business

(C) Who is the first in his family to start an industry

(D) Who has completed a course in entrepreneurship

89. Goals for the success of a business plan should be:

(A) Generalized

(B) Specific

(C) Limitless

(D) Imaginary

90. Which of the following are reasons for the failure of an entrepreneurial venture?

A. Lack of market research; B. Poor financial control; C. Poor management; D. Gender; E. Caste.

(A) A, B, D and E

(B) A, C, D and E

(C) A, B and C

(D) B, D and E

91. Buying and selling of manufactured goods is related to:

(A) Novice entrepreneur

(B) Portfolio entrepreneur

(C) Trading entrepreneur

(D) Drone entrepreneur

92. **Assertion A:** IDBI caters to the financial needs of budding industries.

Reason R: Financial constraint is one of the biggest reasons of business failures.

(A) Both A and R are correct and R is the correct explanation of A

(B) Both A and R are correct but R is NOT the correct explanation

(C) A is correct but R is incorrect

(D) A is incorrect but R is correct

93. Diffusion of Innovation theory is associated with:
- (A) Peter Drucker
 - (B) Schumpeter
 - (C) Everett Rogers
 - (D) Frederick Taylor
94. **Assertion A:** AICTE, UGC and commercial banks are coming up with offerings to promote entrepreneurship.
Reason R: Government wants to develop a pro-entrepreneurship environment.
- (A) Both A and R are correct and R is the correct explanation
 - (B) Both A and R are correct but R is NOT the correct explanation
 - (C) A is correct but R is incorrect
 - (D) A is incorrect but R is correct
95. The term 'entrepreneur' has been derived from which language?
- (A) English
 - (B) Greek
 - (C) Italic
 - (D) French
96. Arrange project approval steps:
A. Detailed analysis; B. Infrastructure prototype; C. Business idea; D. Factor analysis; E. Pre-feasibility.
- (A) D, E, A, C, B
 - (B) E, A, C, B, D
 - (C) A, B, C, D, E
 - (D) C, D, E, A, B
97. **Statement I:** Venture capital firms are usually organized as limited partnerships.
Statement II: A venture capitalist is a money manager who makes risk investments with equity capital.
- (A) Both are correct
 - (B) Both are incorrect
 - (C) I is correct
 - (D) II is correct
98. **Statement I:** Urbanization around the world is an opportunity to innovate.
Statement II: Urbanization around the world is an issue because of overpopulation.
- (A) Both are correct
 - (B) Both are incorrect
 - (C) I is correct
 - (D) II is correct
99. Angel investors are considered to be the opposite of:
- (A) Arbitrageurs
 - (B) Global investors

- (C) Hedge funds
- (D) Venture capitalists

100. Which characteristic belongs to low-end disruptive innovation?

- (A) It makes food products into better products
- (B) It delivers products at lower cost
- (C) It targets non-consumption
- (D) It improves profit margins

