

Management
Paper III

Time Allowed : 2½ Hours]

[Maximum Marks : 150

Note : This Paper contains Seventy five (75) multiple choice questions. Each question carries Two (2) marks. Attempt *All* questions.

1. Which of the following statements is <i>true</i> ? (A) MC is a subset of incremental cost (B) Incremental cost is a subset of MC (C) MC is subset of sunk cost (D) Sunk cost is a subset of incremental cost	3.absolves the employer’s liability under the Maternity Benefit Act and Workmen’s Compensation Act. (A) Employee’s Provident Fund Act, 1952 (B) Industrial Employment (Standing Order) Act, 1946 (C) Employees State Insurance Act, 1948 (D) Industrial Disputes Act, 1947
2. In order to predict human behaviour, it is best to supplement your intuitive opinions with information derived in what fashion ? (A) Common sense (B) Systematic inquiry (C) Direct observation (D) Organisational theory	

4. As per Pecking-Order theory, the first financing choice in order of preference is :
- (A) Retained earnings

(B) Non-convertible debt

(C) Preference shares

(D) Equity
5. Identify the *incorrect* pair of “Strategy–Approach” :
- (A) Market Penetration—Increase number of users

(B) Market Development—Sell in new locations

(C) Product Development—Improve Technology

(D) Diversification—Convince non-users to use the product

6. Study the following table about various methods of selective inventory control and answer the question at the end of the table :

Inventory Control		Concepts
Methods		
(1) ABC analysis	(a)	Speed of movement of inventory
(2) XYZ classification	(b)	Combination of unit cost and consumption pattern
(3) VED analysis	(c)	Unit cost of inventory
(4) FSN classification	(d)	Criticality of inventory item

Which of the following indicates the *correct* match of the methods and the concepts ?

- (A) (1)–(a), (2)–(b), (3)–(c), (4)–(d)

(B) (1)–(b), (2)–(c), (3)–(d), (4)–(a)

(C) (1)–(c), (2)–(a), (3)–(b), (4)–(d)

(D) (1)–(d), (2)–(a), (3)–(c), (4)–(b)

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7. Organise the following in the *correct* sequence :

- (1) Knowledge
- (2) Business Intelligence
- (3) Data
- (4) Information

Choose the right option :

- (A) (1), (2), (3), (4)
- (B) (1), (4), (2), (3)
- (C) (3), (4), (1), (2)
- (D) (3), (4), (2), (1)

8. Which of the following is *not* a force in the Porter's Five Forces Model ?

- (A) Bargaining Power of Buyers
- (B) Bargaining Power of Suppliers
- (C) Industry Rivalry
- (D) Bargaining Power of Dealers

9. Which of the following is *not* among the thrust areas of policy for SSIs in India ?

- (A) Resources availability
- (B) Rehabilitation of sick SSI units
- (C) Timely and adequate credit availability
- (D) Quality improvement support

10. On basis of the statements given below, answer the following question :

Puffery in advertisement is :

- (1) An exaggerated claim in an advertisement that is considered as illegal
- (2) An exaggerated claim in an advertisement that is considered as legal
- (3) Usage of claims like 'best', 'greatest', 'finest', for a product or service
- (3) Based on the concept of 'Placebo Effect'

- (A) Options (1) and (3) are correct
- (B) Options (1) and (2) are correct
- (C) Options (1), (3), (4) are correct
- (D) Options (2), (3) and (4) are correct

11. The process of deciding what positions the firm will have to fill is called :

- (A) Recruitment
- (B) Selection
- (C) Personnel Planning
- (D) Interviewing

12. Training evaluation criteria include all but :

- (A) Reactions
- (B) Results
- (C) Relevance
- (D) Behaviour

13. Match the pair for the following and indicate the *correct* option :

- | | | | |
|-----|-----------------|-------|--------------------|
| (a) | Constant growth | (i) | Capital Budgeting |
| | | | Technique |
| (b) | Profitability | (ii) | Capital Structure |
| | | | Index |
| | | | Theory |
| (c) | Modigliani- | (iii) | Corporate Restruc- |
| | Miller approach | | turing |
| (d) | Leveraged | (iv) | Share valuation |
| | buyout | | Model |

- (A) (a)-(i), (b)-(ii), (c)-(iii), (d)-(iv)
- (B) (a)-(ii), (b)-(iii), (c)-(iv), (d)-(i)
- (C) (a)-(iii), (b)-(ii), (c)-(i), (d)-(iv)
- (D) (a)-(iv), (b)-(i), (c)-(ii), (d)-(iii)

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14. Why is international trade significant among countries ?

- (A) For promoting the world peace
- (B) For decreasing cost of production
- (C) For difference in the taste and preference among nations
- (D) To earn foreign exchange

15. The component of an effective performance management process that explains each employee's role in terms of his or her day-to-day work is called :

- (A) Role clarification
- (B) Goal alignment
- (C) Developmental goal setting
- (D) Direction sharing

16. Which concept shows the overall output generated at a given level of input ?

- (A) Cost function
- (B) Production function
- (C) Marginal rate of technical substitution
- (D) Isocost

17. Balance Score Card emphasizes on :

- (A) only the strategy
- (B) the importance of measuring business performance
- (C) critical incident method
- (D) intellectual capital

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18. Inputs to the selection process include all but :

- (A) Job applicants
- (B) Human resource planning
- (C) Supervision
- (D) Job analysis

19. Which of the following approaches to dividend valuation assumes a constant non-growing dividend stream ?

- (A) Constant growth model
- (B) Variable growth model
- (C) Zero growth model
- (D) Gordon model

20. When a manager focuses on making whatever products are easy to produce, and then trying to sell them, that manager has a.....orientation.

- (A) Marketing
- (B) Production
- (C) Sales
- (D) Profit

21. Organise the following activities in production planning process in the *correct* order :

- (1) Master Production Schedule
- (2) Raw Material Purchase Orders
- (3) Aggregate Production Planning
- (4) Material Requirements Planning

Choose the *right* option :

- (A) (3), (1), (2), (4)
- (B) (3), (1), (4), (2)
- (C) (4), (3), (2), (1)
- (D) (1), (2), (3), (4)

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22. The standard error of the mean will decrease :

- (A) As the sample size increases
- (B) As the sample standard deviation increases
- (C) To a point and then remains constant
- (D) As the sample size decreases

23. A dog division stands for :

- (A) A low market growth rate but high market share
- (B) A high market growth rate and high market share
- (C) A high market growth rate and low market share
- (D) A low market growth rate and low market share

24. What are the areas of primary focus for “Public Entrepreneurship” ?

Which deals with revitalization of government agencies ?

- (A) Creation, Innovation
- (B) Customer, Creation
- (C) Customer, Efficiency
- (D) Innovation, Efficiency

25. Choose the *correct* option :

Performance Review System, that makes managers rate people on normal distribution curve :

- (A) Is ethically correct
- (B) Values the full development of peoples’ potential
- (C) Creates misalignment between values and practices
- (D) Increases productivity of employees

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26. Which of the following techniques is least susceptible to personal biases ?

- (A) Rating scales
- (B) Check lists
- (C) Forced choice
- (D) BARS

27. Based on the statements below select the *correct* answer :

Hybrid systems :

- (1) Are similar in operations to the multiple channel system
- (2) Are systems where channel members perform complementary services
- (3) Are more vertical
- (4) Improve level of performance.

- (A) Statements (1) and (3) are correct
- (B) Statements (1) and (2) are correct
- (C) Statements (2) and (4) are correct
- (D) Statements (2) and (3) are correct

28. Because personal selling is taking on a more prominent role in the corporate marketing mix, selling today :

- (A) requires fewer and less intensive communication skills than previously
- (B) has become a less attractive career for college graduates
- (C) Involves more use of communications and computer technologies
- (D) Places greater focus on short-term persuasion, with less emphasis on consultation and problem solving

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29. Which is the *correct* sequence, if we arrange various sources of finance from costliest to cheapest in terms of their cost of capital ?

- (A) Equity, Retained earnings, Debt, Preference
- (B) Retained earnings, Equity, Preference, Debt
- (C) Debt, equity, Preference, Retained Earnings
- (D) Preference, Debt, Equity, Retained earnings

30. Which of the following is a non-DCF technique ?

- (A) PI
- (B) IRR
- (C) NPV
- (D) ARR

31. Which theory considers the possibility of trade between two countries having the same factor endowment and consumer preference ?

- (A) Comparative advantage theory
- (B) Heckscher—Ohlin theory
- (C) Imitation-gap theory
- (D) Absolute advantage theory

32. Role playing is often used to :

- (A) Change attitudes
- (B) Learn skills
- (C) Change results
- (D) Model behaviour

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33. A demand curve suggesting unitary elasticity through out shall be :
- (A) a rectangular hyperbola
 - (B) a straight line parallel to X-axis
 - (C) a straight line parallel to Y-axis
 - (D) a negatively sloping straight line of 45° angle
34. A common method of measuring attitudes is by using :
- (A) in-depth interviews
 - (B) observing people's behaviour
 - (C) systematic differential scales
 - (D) a lie detector
35. Which of the following is *not* an environmental challenge facing human resources ?
- (A) Competition for scarce inputs
 - (B) Governmental rules and regulations
 - (C) Global competition
 - (D) Environmental activities
36. Assertion (A) : Dividing a segment into subsegments with a distinctive set of traits seeking a special combination of benefits
- Reasoning (R) : Godrej company introduced Ezee to target the consumers who wanted mild washing detergent for woollen clothes.
- (A) Both (A) and (R) are correct and (R) is correct explanation of (A)
 - (B) Both (A) and (R) are correct but (R) is not the correct explanation of (A)
 - (C) (A) is correct but (R) is incorrect
 - (D) (A) is incorrect but (R) is correct

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37. For a 't' distribution, increasing the sample size will affect :

- (1) degrees of freedom
- (2) the 't' ratio
- (3) standard error of mean

Choose the *correct* option :

- (A) (1) only
- (B) (2) only
- (C) (3) only
- (D) (1), (2) and (3)

38. Which of the following sets of activities truly reflects the strategic implementation ?

- (A) Leadership implementation, Organizational restructuring, Quality monitoring
- (B) Resource allocation, Quality monitoring, Management policies, Leadership implementation
- (C) Organizational restructuring, Resource allocation, Management policies, Maintenance management
- (D) Leadership implementation, Resource allocation, Management policies, Organizational restructuring

39. Which of the following sets of factors

should an entrepreneur considers carefully before selecting a new project ?

- (A) Investment size, Location technology, Market conditions
- (B) Investment size, competition, expertise, age, gender
- (C) Investment size, Market conditions, Gestation period, Expertise
- (D) Investment size, Repayment capability, Availability of loans, Profit margins

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40. Which of the following is *not* a stakeholder of a company ?

- (A) Employee
- (B) Customer
- (C) Competitors
- (D) Shareholder

41. Sabbatical means :

- (A) Extra pay for not taking sick leave
- (B) An extended leave of absence
- (C) Benefits for time not worked
- (D) Membership-based, non-financial rewards offered to attract and retain employees

42. The gap between what customers expect and what they receive when dealing with a firm, is :

- (A) Related to the price they paid for something, not its quality
- (B) Always positive because the higher of the two values is counted first
- (C) One measure of their satisfaction with a firm and its products
- (D) Impossible to measure because it is subjective, not objective

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43. Which is the *correct* equation that calculates P (Profit before tax). Assume selling price per unit = Rs. S, variable cost per unit = Rs. V Number of units sold = U units and Total fixed costs = Rs. F.

- (A) $P = SV - F$
- (B) $P = U(S - V) - F$
- (C) $P = FS - V$
- (D) $P = S(V - F)$

44. The exports to countries belonging to erstwhile British empire is called :

- (A) ASEAN
- (B) Commonwealth
- (C) SAPTA
- (D) SAARC

45. Which of the following figures represents perfect negative correlation between price and sales of a particular product of a company ?



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46. Penetration pricing of a product of a firm implies :

- (A) low initial price followed by a high price
- (B) high initial price followed by a low price
- (C) moderate price of a product
- (D) fluctuating price of a product

47. Which role in a group setting contributes to the social-emotional bonding of members and the groups overall success ?

- (A) facilitative or building role
- (B) individualizing
- (C) maintenance
- (D) blocking

48. Match the *correct* option :

Graphic Rating Scale :

- (A) Evaluation based on key incidents
- (B) Rating in behavioural terms
- (C) A scale that lists a number of traits and a range of performance for each
- (D) Evaluation by ratee

49. Which of the following is *not* a hypothesis put forward to explain the rationale for issuing bonus shares and stock splits ?

- (A) Signalling hypothesis
- (B) Trading range hypothesis
- (C) Attention hypothesis
- (D) Alternate hypothesis

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50.describes changes in an individual consumer behaviour arising from experience.

- (A) Modeling
- (B) Perception
- (C) Learning
- (D) Motivation

51. A problem can be considered as Linear Programming Problem, if and only if it has :

- (1) Objective function
- (2) Constraints
- (3) Alternative courses of Action
- (4) Latest Technology

- (A) (1) only
- (B) (1) and (2)
- (C) (1), (2) and (3)
- (D) (1), (2) and (4)

52. Management Information System usually :

(I) Provides managers with a generalised computing and telecommunications strategy for problem solving

(II) Serves managers interested in weekly, monthly and yearly results on various performance parameters

(III) Performs and records daily routine transactions necessary for conducting business

- (A) (I) only
- (B) (II) only
- (C) (III) only
- (D) (I) and (II)

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53. Match the following :

Types of Organization	Characteristics
Structure	
(1) Functional	(a) Maximum use of limited functional resources
(2) Network	(b) Adopts to local conditions
(3) Matrix	(c) Simple communication
(4) Territorial	(d) More Agile and flexible
(A)	(1)–(a), (2)–(c), 3–(b), (4) –(d)
(B)	(1)–(c), (2)–(d), 3–(a), (4) –(b)
(C)	(1)–(b), (2)–(a), 3–(c), (4) –(d)
(D)	(1)–(d), (2)–(b), 3–(a), (4) –(c)

54. In which of the following types of ownership there is no distinction between the business entity and the owner(s) :
- (A) Company limited by shares
 - (B) The co-operative organization
 - (C) Proprietorship
 - (D) Joint stock company

55. Select the *correct* option :

Sarbanes–Oxley Act, 2002 emphasises on :

- (A) Environmental Protection
- (B) Work-life Balance
- (C) Total quality Management
- (D) Audit function and Financial disclosures

56. Which of the following is *not* a “Public Relations Function” ?
- (A) Assess the corporate reputation
 - (B) Audit C.S.R.
 - (C) Conduct positive image building activities
 - (D) Identify prospective customers

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57. When there is an official increase in exchange rate of the Indian rupee, then it is called..... .
- (A) Appreciation
- (B) Deflation
- (C) Depreciation
- (D) Revaluation
58. In case the company goes into liquidation, which of the following is repayable first ?
- (A) Equity capital
- (B) Redeemable preference capital
- (C) Cumulative preference capital
- (D) Debentures
59. Which type of unemployment takes place in the economy when there is a business downward ?
- (A) Frictional unemployment
- (B) Structural unemployment
- (C) Cyclical unemployment
- (D) Unstructured unemployment
60. Which is the part of every interpersonal relationship ?
- (A) Conflict
- (B) Love
- (C) Stress
- (D) Communication
61. Match the *correct* option :
Suspension :
- (A) Actual posting of an employee to a specific job
- (B) Termination of the services of an employee
- (C) Downward movement of an employee in the organisational hierarchy
- (D) Prohibiting an employee from attending work and performing normal duties assigned to him/her

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62. The basic objective of financial management is :
- (A) Maximisation of profits
 - (B) Maximisation of shareholder's wealth
 - (C) Ensuring financial discipline in the organisation
 - (D) Ensuring returns to debenture-holders
63. Which of the following methods is the most appropriate measure for cost reduction investment projects with unequal lives ?
- (A) Equivalent annual cost
 - (B) Equivalent annual NPV
 - (C) Equivalent present value index
 - (D) Capital rationing
64.is defined as the difference between the benefits a customer sees from a market offering and the costs of obtaining those benefits.
- (A) Profit margin
 - (B) Surplus
 - (C) Customer value
 - (D) Consumer surplus

65. Which of the following is *not* an application of Markov Analysis ?
- (A) Brand switching analysis
 - (B) Accounts receivables problem
 - (C) Optimal maintenance policy
 - (D) Product mix decisions

66. Match the following :

Types of Production System	Characteristics
(1) Job type	(a) Stationary Layout and Unique
(2) Mass type	(b) Functional Departments and Complicated Material Management
(3) Batch type	(c) Huge Volume and Standard Design
(4) Project type	(d) Large variety and Less Investment

Choose the *correct* option :

- (A) (1)–(d), (2)–(c), (3)–(b), (4)–(a)
- (B) (1)–(a), (2)–(b), (3)–(c), (4)–(d)
- (C) (1)–(c), (2)–(d), (3)–(b), (4)–(a)
- (D) (1)–(b), (2)–(a), (3)–(d), (4)–(c)

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67. The number of telephone calls received per day to a particular telephone number can be best modelled by using the :

- (A) Binomial distribution
- (B) Uniform distribution
- (C) Poisson distribution
- (D) Normal distribution

68. Fill in the blank spaces :

Ultimately.....was replaced by the.....on Jan. 1, 1995.

- (A) G.A.T.T., W.T.O.
- (B) W.T.O., G.A.T.T.
- (C) G.A.T.S., W.T.O.
- (D) I.M.F., G.A.T.T.

69. “Franchising” is an example of :

- (A) Imitation strategy
- (B) Innovation strategy
- (C) Broad scope strategy
- (D) Market scope strategy

70. Choose the *correct* option :

Industrial Policy (1956) declared by the Government of India aimed at establishing :

- (A) Capitalistic economy
- (B) Socialistic pattern of society
- (C) Mixed economy
- (D) Democratic economy

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71. An adult worker under the Factories Act, 1948 is eligible for leave with wages @ 1 day for every..... days worked during the preceding year.

- (A) 50
- (B) 20
- (C) 15
- (D) 240

72. In strategic pricing process, there are various steps undertaken as under :

- (i) Selecting pricing method
- (ii) Selecting the final price
- (iii) Studying the competitors price
- (iv) Estimating demand
- (v) Selecting the pricing objective
- (vi) Estimating cost

Select the *correct* sequence of steps from the following :

- (A) (i)—(v)—(iii)—(ii)—(iv)—(vi)
- (B) (v)—(iv)—(vi)—(iii)—(i)—(ii)
- (C) (iv)—(iii)—(i)—(ii)—(vi)—(v)
- (D) (ii)—(iii)—(v)—(vi)—(iv)—(i)

73. Assume the following facts :

- Risk free return, $r_f = 7.75\%$
- Beta, $\beta = 2$
- Expected return of investors, $r = 16\%$

What will be the expected returns as per CAPM model ?

- (A) 4.125%
- (B) 16.00%
- (C) 11.875%
- (D) 7.75%

74. How can the government of a country reduce its deficit in the BOP for arresting imports and stimulating exports ?

- (A) Depreciation
- (B) Deflation
- (C) Devaluation
- (D) Inflation

75. Under the traditional distribution structure in International Marketing, which of the following controls a fixed supply of goods that are sold at high prices to a small group of customers ?

- (A) Exporter
- (B) Cartel
- (C) Importer
- (D) Manufacturer

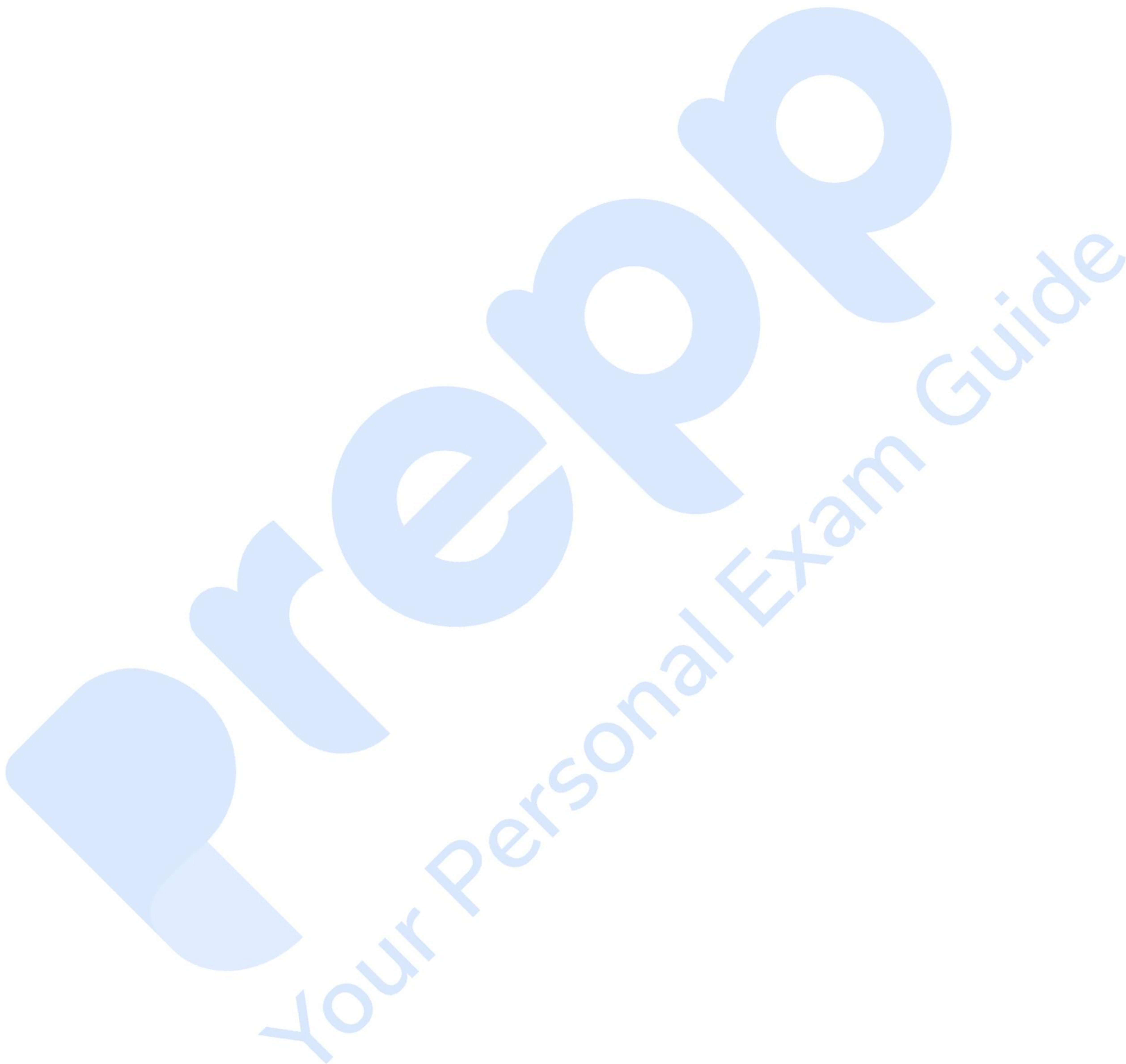
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Paper-III
MANAGEMENT

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(In figures as in Admit Card)

Signature and Name of Invigilator

1. (Signature)
(Name)

2. (Signature)
(Name)

Seat No.

(In words)

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Time Allowed : 2½ Hours]

[Maximum Marks : 150

Number of Pages in this Booklet : 24

Number of Questions in this Booklet : 75

Instructions for the Candidates	विद्यार्थ्यांसाठी महत्वाच्या सूचना
1. Write your Seat No. and OMR Sheet No. in the space provided on the top of this page. 2. This paper consists of 75 objective type questions. Each question will carry <i>two</i> marks. <i>All</i> questions of Paper-III will be compulsory, covering entire syllabus (including all electives, without options). 3. At the commencement of examination, the question booklet will be given to the student. In the first 5 minutes, you are requested to open the booklet and compulsorily examine it as follows : (i) To have access to the Question Booklet, tear off the paper seal on the edge of this cover page. Do not accept a booklet without sticker-seal or open booklet. (ii) Tally the number of pages and number of questions in the booklet with the information printed on the cover page. Faulty booklets due to missing pages/ questions or questions repeated or not in serial order or any other discrepancy should not be accepted and correct booklet should be obtained from the invigilator within the period of 5 minutes. Afterwards, neither the Question Booklet will be replaced nor any extra time will be given. The same may please be noted. (iii) After this verification is over, the OMR Sheet Number should be entered on this Test Booklet. 4. Each question has four alternative responses marked (A), (B), (C) and (D). You have to darken the circle as indicated below on the correct response against each item. Example : where (C) is the correct response. A B D 5. Your responses to the items are to be indicated in the OMR Sheet given inside the Booklet only. If you mark at any place other than in the circle in the OMR Sheet, it will not be evaluated. 6. Read instructions given inside carefully. 7. Rough Work is to be done at the end of this booklet. 8. If you write your Name, Seat Number, Phone Number or put any mark on any part of the OMR Sheet, except for the space allotted for the relevant entries, which may disclose your identity, or use abusive language or employ any other unfair means, you will render yourself liable to disqualification. 9. You have to return original OMR Sheet to the invigilator at the end of the examination compulsorily and must not carry it with you outside the Examination Hall. You are, however, allowed to carry the Test Booklet and duplicate copy of OMR Sheet on conclusion of examination. 10. Use only Blue/Black Ball point pen. 11. Use of any calculator or log table, etc., is prohibited. 12. There is no negative marking for incorrect answers.	1. परिक्षार्थींनी आपला आसन क्रमांक या पृष्ठावरील वरच्या कोपऱ्यात लिहावा. तसेच आपणांस दिलेल्या उत्तरपत्रिकेचा क्रमांक त्याखाली लिहावा. 2. सदर प्रश्नपत्रिकेत 75 बहुपर्यायी प्रश्न आहेत. प्रत्येक प्रश्नास दोन गुण आहेत. या प्रश्नपत्रिकेतील सर्व प्रश्न सोडविणे अनिवार्य आहे. सदरचे प्रश्न हे या विषयाच्या संपूर्ण अभ्यासक्रमावर आधारित आहेत. 3. परीक्षा सुरू झाल्यावर विद्यार्थ्याला प्रश्नपत्रिका दिली जाईल. सुरुवातीच्या 5 मिनीटांमध्ये आपण सदर प्रश्नपत्रिका उघडून खालील बाबी आवश्यक तपासून पहाव्यात. (i) प्रश्नपत्रिका उघडण्यासाठी प्रश्नपत्रिकेवर लावलेले सील उघडावे. सील नसलेली किंवा सील उघडलेली प्रश्नपत्रिका स्विकारू नये. (ii) पहिल्या पृष्ठावर नमूद केल्याप्रमाणे प्रश्नपत्रिकेची एकूण पृष्ठे तसेच प्रश्नपत्रिकेतील एकूण प्रश्नांची संख्या पडताळून पहावी. पृष्ठे कमी असलेली/कमी प्रश्न असलेली/प्रश्नांचा चुकीचा क्रम असलेली किंवा इतर त्रुटी असलेली सदोष प्रश्नपत्रिका सुरुवातीच्या 5 मिनिटातच पर्यवेक्षकाला परत देऊन दुसरी प्रश्नपत्रिका मागवून घ्यावी. त्यानंतर प्रश्नपत्रिका बदलून मिळणार नाही तसेच वेळही वाढवून मिळणार नाही याची कृपया विद्यार्थ्यांनी नोंद घ्यावी. (iii) वरीलप्रमाणे सर्व पडताळून पहिल्यानंतरच प्रश्नपत्रिकेवर ओ.एम.आर. उत्तरपत्रिकेचा नंबर लिहावा. 4. प्रत्येक प्रश्नासाठी (A), (B), (C) आणि (D) अशी चार विकल्प उत्तरे दिली आहेत. त्यातील योग्य उत्तराचा रकाना खाली दर्शविल्याप्रमाणे ठळकपणे काळ/निळा करावा. उदा. : जर (C) हे योग्य उत्तर असेल तर. A B D 5. या प्रश्नपत्रिकेतील प्रश्नांची उत्तरे ओ.एम.आर. उत्तरपत्रिकेतच दर्शवावीत. इतर ठिकाणी लिहीलेली उत्तरे तपासली जाणार नाहीत. 6. आत दिलेल्या सूचना काळजीपूर्वक वाचाव्यात. 7. प्रश्नपत्रिकेच्या शेवटी जोडलेल्या कोऱ्या पानावरच कच्चे काम करावे. 8. जर आपण ओ.एम.आर. वर नमूद केलेल्या ठिकाणा व्यतिरीक्त इतर कोठेही नाव, आसन क्रमांक, फोन नंबर किंवा ओळख पटेल अशी कोणतीही खूण केलेली आढळून आल्यास अथवा असभ्य भाषेचा वापर किंवा इतर गैरमार्गाचा अवलंब केल्यास विद्यार्थ्याला परीक्षेस अपात्र ठरविण्यात येईल. 9. परीक्षा संपल्यानंतर विद्यार्थ्याने मूळ ओ.एम.आर. उत्तरपत्रिका पर्यवेक्षकांकडे परत करणे आवश्यक आहे. तथापी, प्रश्नपत्रिका व ओ.एम.आर. उत्तरपत्रिकेची द्वितीय प्रत आपल्याबरोबर नेण्यास विद्यार्थ्यांना परवानगी आहे. 10. फक्त निळ्या किंवा काळ्या बॉल पेनचाच वापर करावा. 11. कॅलक्युलेटर किंवा लॉग टेबल वापरण्यास परवानगी नाही. 12. चुकीच्या उत्तरासाठी गुण कपात केली जाणार नाही.