

NTA UGC NET JUN 2026_22nd to to 30th June 2026

Application No	
Candidate Name	
Roll No.	TL010302143
Test Date	29/06/2026
Test Time	3:00 PM - 6:00 PM
Subject	17 Management

Section : General Paper

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

City-wise Digitally-Dependent Demographic			
City	Digitally-Dependent Population	Digitally Dependent Ratio	
		M : F	A : C
1	820800	13 : 11	5 : 3
2	739800	5 : 4	7 : 2
3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 1

Q.1 In City-1, if M and N, respectively, represent the number of Adults and the number of children, who are digitally dependent, then what is the value of $\frac{(M - N)}{171}$?

- (1) 1200
- (2) 1400
- (3) 1000
- (4) 1600

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816755

Option 1 ID : 76878126317

Option 2 ID : 76878126318

Option 3 ID : 76878126319

Option 4 ID : 76878126320

Status : Answered

Chosen Option : 1

Comprehension:

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6	849000	8 : 7	17 : 13

SubQuestion No : 2

- Q.2

The digitally-dependent adult population is less than 5.166 Lakh for exactly _____ cities.
- (1)

5
- (2)

4
- (3)

3
- (4)

2

- Options
1.

1
2.

2
3.

3
4.

4

Question Type : MCQ

Question ID : 7687816751

Option 1 ID : 76878126301

Option 2 ID : 76878126302

Option 3 ID : 76878126303

Option 4 ID : 76878126304

Status : Answered

Chosen Option : 3

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

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5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 3

- Q.3
- What is the ratio of the number of digitally-dependent females in City-6 to the number of digitally-dependent males in City-4 ?
- (1)

3 : 2
- (2)

17 : 16
- (3)

123 : 283
- (4)

283 : 323

- Options
1.

1
2.

2
3.

3
4.

4

Question Type : MCQ

Question ID : 7687816754

Option 1 ID : 76878126313

Option 2 ID : 76878126314

Option 3 ID : 76878126315

Option 4 ID : 76878126316

Status : Answered

Chosen Option : 3

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

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3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 4

- Q.4
- What is the total number (in lakh) of digitally-dependent males in City-3 and City-4 together ?
- (1)

8.496
- (2)

9.452
- (3)

8.212
- (4)

7.568

- Options
1.

1
2.

2
3.

3
4.

4

Question Type : MCQ

Question ID : 7687816753

Option 1 ID : 76878126309

Option 2 ID : 76878126310

Option 3 ID : 76878126311

Option 4 ID : 76878126312

Status : Answered

Chosen Option : 2

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

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4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 5

- Q.5

The digitally-dependent female population of City-2 is approximately _____ % less than its digitally-dependent male population.
- (1)

20
- (2)

10
- (3)

30
- (4)

80

- Options
1.

1
2.

2
3.

3
4.

4

Question Type : MCQ

Question ID : 7687816752

Option 1 ID : 76878126305

Option 2 ID : 76878126306

Option 3 ID : 76878126307

Option 4 ID : 76878126308

Status : Answered

Chosen Option : 1

- Q.6

In a certain language, 'GLAMOUR' is written as 'HNDQTAY'. How 'TELEPHONE' shall be written in that language ?
- (1)

UGOOUVVNN
- (2)

UGOIUNVVN
- (3)

UGIIVNVVN
- (4)

UGOOVVNNN

- Options
1.

1
2.

2
3.

3
4.

4

Question Type : MCQ

Question ID : 7687816774

Option 1 ID : 76878126393

Option 2 ID : 76878126394

Option 3 ID : 76878126395

Option 4 ID : 76878126396

Status : Answered

Chosen Option : 2

Q.7

The average of five consecutive even numbers is X. If the next five even numbers are also added in the list, then find the average of all the ten numbers.

(1)

X + 7

(2)

15

(3)

16

(4)

X + 5

Options

1.

1

2.

2

3.

3

4.

4

Question Type : MCQ

Question ID : 7687816771

Option 1 ID : 76878126381

Option 2 ID : 76878126382

Option 3 ID : 76878126383

Option 4 ID : 76878126384

Status : Answered

Chosen Option : 4

Q.8

Identify the sequence of research types (A-D) that correctly fills in the blanks in the following paragraph.

_____research provides the strongest evidence about the existence of cause-and-effect relationships by manipulating variables. _____ research uses the past as a lens to understand the complexities and dynamics of the present. Research conducted to find solution for an immediate problem is _____ research. _____ research aims to express the characteristics of a population or phenomenon without manipulating variables (e.g., "What percentage of students use the Library"?)

A.

Descriptive

B.

Historical

C.

Experimental

D.

Action

Choose the correct answer from the options given below :

(1)

C, B, D, A

(2)

A, C, B, D

(3)

B, A, D, C

(4)

D, B, A, C

Options

1.

1

2.

2

3.

3

4.

4

Question Type : MCQ

Question ID : 7687816763

Option 1 ID : 76878126349

Option 2 ID : 76878126350

Option 3 ID : 76878126351

Option 4 ID : 76878126352

Status : Answered

Chosen Option : 1

Q.9

"A man denies that he is a religious person, therefore, he must be a heretic". Which fallacy is committed in the above statement ?

(1) Hasty generalization

(2) Post hoc

(3) False alternative

(4) Ad hominem

Options

1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816778

Option 1 ID : 76878126409

Option 2 ID : 76878126410

Option 3 ID : 76878126411

Option 4 ID : 76878126412

Status : Answered

Chosen Option : 1

Q.10

The two numbers are such that the ratio between them is 5 : 8. If 4 is subtracted from each of them, the ratio between them becomes 7 : 12. Find the numbers.

(1) 25, 40

(2) 20, 40

(3) 25, 50

(4) 15,25

Options

1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816772

Option 1 ID : 76878126385

Option 2 ID : 76878126386

Option 3 ID : 76878126387

Option 4 ID : 76878126388

Status : Answered

Chosen Option : 1

Q.11 Match List - I with List - II.

List - I (Texture)	List - II (Particle Size in mm)
A. Fine Sand	I. < 0.002
B. Silt	II. 0.002 - 0.02
C. Coarse Sand	III. 0.02 - 0.20
D. Clay	IV. 0.20 - 2.00

Choose the correct answer from the options given below :

- (1) A-II, B-III, C-I, D-IV
- (2) A-I, B-IV, C-II, D-III
- (3) A-I, B-III, C-IV, D-II
- (4) A-III, B-II, C-IV, D-I

- Options
1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816790

Option 1 ID : 76878126457

Option 2 ID : 76878126458

Option 3 ID : 76878126459

Option 4 ID : 76878126460

Status : Answered

Chosen Option : 2

Q.12 A sudden uncontrolled descent of mass of earth under the force of gravity is called :

- (1) Soil erosion
- (2) Mining
- (3) Landslide
- (4) Earthquake

- Options
1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816786

Option 1 ID : 76878126441

Option 2 ID : 76878126442

Option 3 ID : 76878126443

Option 4 ID : 76878126444

Status : Answered

Chosen Option : 3

- Q.13** Mental age and Intelligence Quotient are the indices used to indicate the developmental status of an individual on _____.
- (1) A particular scale of Intelligence
 - (2) A particular scale of Efficiency
 - (3) A particular scale of Motivation
 - (4) A particular scale of professionalism

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816756**
Option 1 ID : **76878126321**
Option 2 ID : **76878126322**
Option 3 ID : **76878126323**
Option 4 ID : **76878126324**
Status : **Answered**
Chosen Option : **2**

- Q.14** Match List - I with List - II.

List - I (Events)	List - II (Year)
A. Beginning of Television in India	I. 1984
B. Introduction of the satellite Instructional Television Experiment (SITE)	II. 1991
C. Introduction of India's first soap opera 'Hum Log'	III. 1975
D. The Gulf war coverage by CNN	IV. 1959

Choose the **correct** answer from the options given below :

- (1) A-IV, B-III, C-I, D-II
- (2) A-I, B-II, C-III, D-IV
- (3) A-II, B-III, C-IV, D-I
- (4) A-III, B-II, C-IV, D-I

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816770**
Option 1 ID : **76878126377**
Option 2 ID : **76878126378**
Option 3 ID : **76878126379**
Option 4 ID : **76878126380**
Status : **Answered**
Chosen Option : **1**

Q.15 Identify the correct order of (A-D) to fill in the missing terms in the paragraph given below.
_____ connects devices in a single building (home, office). _____ connects networks across countries or continents. _____ connects individual devices (phone, headset) within ~10 meters. _____ connects multiple local area networks across a city.

- A. WAN
- B. LAN
- C. MAN
- D. PAN

Choose the **correct** answer from the options given below :

- (1) C, A, D, B
- (2) B, A, D, C
- (3) A, B, D, C
- (4) B, D, A, C

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816783**
Option 1 ID : **76878126429**
Option 2 ID : **76878126430**
Option 3 ID : **76878126431**
Option 4 ID : **76878126432**
Status : **Answered**
Chosen Option : **2**

Q.16 According to Aristotle with reference to Western theories and models of communication, rhetoric is made up of which of the following elements ?

- A. The effect
- B. The speaker
- C. The speech
- D. The Noise
- E. The listener

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) A and C Only
- (3) B, C and E Only
- (4) B, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816768**
Option 1 ID : **76878126369**
Option 2 ID : **76878126370**
Option 3 ID : **76878126371**
Option 4 ID : **76878126372**
Status : **Answered**
Chosen Option : **1**

Q.17 Match List - I with List - II.

List - I (Research Metric)	List - II (Interpretation)
A. Impact factor	I. Indicates direct count of papers from an author meeting a minimum citation threshold (Introduced and used by Google Scholar)
B. h-index	II. Measures individual article's or author's impact
C. Citation Count	III. Measures Journal's influence and prestige
D. i10-index	IV. Indicates highest number of manuscripts from an author that all have at least the same number of citations

Choose the correct answer from the options given below :

- (1) A-II, B-IV, C-III, D-I
- (2) A-III, B-IV, C-II, D-I
- (3) A-I, B-III, C-IV, D-II
- (4) A-IV, B-I, C-II, D-III

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816765

Option 1 ID : 76878126357

Option 2 ID : 76878126358

Option 3 ID : 76878126359

Option 4 ID : 76878126360

Status : Answered

Chosen Option : 1

Q.18 Arrange the following in a sequence representing food chain in a grassland ecosystem :

- A. Hawks
- B. Frogs
- C. Grasses
- D. Snakes
- E. Grasshoppers

Choose the correct answer from the options given below :

- (1) C, E, B, D, A
- (2) C, B, E, D, A
- (3) C, E, D, B, A
- (4) A, C, E, B, D

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816788

Option 1 ID : 76878126449

Option 2 ID : 76878126450

Option 3 ID : 76878126451

Option 4 ID : 76878126452

Status : Answered

Chosen Option : 1

- Q.19** Who was the Chairperson of the education commission appointed by then Union Education minister, M.C. Chagla in 1964 ?
- (1) Dr. D.S. Kothari
 - (2) Dr.S. Radhakrishnan
 - (3) Dr. Yashpal
 - (4) Dr. A.L. Mudaliar

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816791**
Option 1 ID : **76878126461**
Option 2 ID : **76878126462**
Option 3 ID : **76878126463**
Option 4 ID : **76878126464**
Status : **Answered**
Chosen Option : **1**

- Q.20** Match List - I with List - II.

List - I (Educational Institution)	List - II (Founded by)
A. Fergusson College, Poona	I. The Missionaries
B. Gordon College, Rawalpindi	II. Bal Gangadhar Tilak
C. Central Hindu College, Banares	III. Surendra Nath Banerjea
D. Ripon College, Calcutta	IV. Annie Besant

Choose the **correct** answer from the options given below :

- (1) A-I, B-III, C-II, D-IV
- (2) A-IV, B-II, C-I, D-III
- (3) A-III, B-IV, C-II, D-I
- (4) A-II, B-I, C-IV, D-III

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816795**
Option 1 ID : **76878126477**
Option 2 ID : **76878126478**
Option 3 ID : **76878126479**
Option 4 ID : **76878126480**
Status : **Answered**
Chosen Option : **4**

- Q.21** Which of the following fallacies involves supporting a proposition with an argument in which that proposition is a premise ?
- (1) False alternative
 - (2) Subjectivism
 - (3) Begging the question
 - (4) Post hoc

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816776**
Option 1 ID : **76878126401**
Option 2 ID : **76878126402**
Option 3 ID : **76878126403**
Option 4 ID : **76878126404**
Status : **Answered**
Chosen Option : **2**

- Q.22** Arrange the following speeds according to their values in decreasing order :
- A. A car moving at speed of 40 km/hour
 - B. A boat moving at speed of 75 m per minute
 - C. A stream moving at speed of 4.0 m per sec
 - D. Relative speed of two vehicles moving in same directions with speeds of 30 km/hour and 45 km/hour, respectively
- Choose the **correct** answer from the options given below :
- (1) A, D, C, B
 - (2) D, A, C, B
 - (3) B, C, D, A
 - (4) C, B, D, A

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816773**
Option 1 ID : **76878126389**
Option 2 ID : **76878126390**
Option 3 ID : **76878126391**
Option 4 ID : **76878126392**
Status : **Answered**
Chosen Option : **1**

Q.23 According to Wilbur Schramm, communication requires at least which of the following elements ?

- A. The source
- B. The effect
- C. The message
- D. The noise
- E. The destination

Choose the **correct** answer from the options given below :

- (1) B and D Only
- (2) A, B and C Only
- (3) A, C and E Only
- (4) C, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816767**
Option 1 ID : **76878126365**
Option 2 ID : **76878126366**
Option 3 ID : **76878126367**
Option 4 ID : **76878126368**
Status : **Answered**
Chosen Option : **3**

Q.24 Which of the following is concerned with the question of whether the results of a study can be generalised beyond the specific research context ?

- (1) Reliability
- (2) External Validity
- (3) Objectivity
- (4) Internal Validity

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816761**
Option 1 ID : **76878126341**
Option 2 ID : **76878126342**
Option 3 ID : **76878126343**
Option 4 ID : **76878126344**
Status : **Answered**
Chosen Option : **2**

- Q.25** Which of the following are features of sound editing software ?
- (1) transactions, templates and fade-out
 - (2) transactions, transparency and voice-over
 - (3) transitions, transparency and templates
 - (4) transitions, fade-out and voice-over

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816781**
Option 1 ID : **76878126421**
Option 2 ID : **76878126422**
Option 3 ID : **76878126423**
Option 4 ID : **76878126424**
Status : **Answered**
Chosen Option : **4**

- Q.26** Under the Credit Based Semester System (CBSS), the requirement for awarding a degree/diploma/ certificate is prescribed in terms of _____.
- (1) Number of credits to be completed by the students
 - (2) Number of articles written by the students
 - (3) Number of books read by the students
 - (4) Number of prescribed courses selected by the students

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816757**
Option 1 ID : **76878126325**
Option 2 ID : **76878126326**
Option 3 ID : **76878126327**
Option 4 ID : **76878126328**
Status : **Answered**
Chosen Option : **1**

Q.27 Match List - I with List - II.

List - I (Digital Space)	List - II (Primary Function)
A. Wiki	I. Micro-blogging and short updates
B. Podcast	II. Live synchronous video conferencing
C. Twitter (X)	III. Collaborative content editing
D. Google Meet	IV. Digital audio series for streaming

Choose the correct answer from the options given below :

- (1) A-III, B-I, C-IV, D-II
(2) A-II, B-III, C-I, D-IV
(3) A-III, B-IV, C-I, D-II
(4) A-IV, B-II, C-I, D-III

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816785
Option 1 ID : 76878126437
Option 2 ID : 76878126438
Option 3 ID : 76878126439
Option 4 ID : 76878126440
Status : Answered
Chosen Option : 3

Q.28 Arrange these cognitive functions development stages mapped by Jean Piagets in sequence :

- A. Concrete operation stage
B. Formal operations stage
C. Proportional stage
D. Sensory-motor stage

Choose the correct answer from the options given below :

- (1) C, D, B, A
(2) A, B, C, D
(3) B, D, A, C
(4) D, C, A, B

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816758
Option 1 ID : 76878126329
Option 2 ID : 76878126330
Option 3 ID : 76878126331
Option 4 ID : 76878126332
Status : Answered
Chosen Option : 4

Q.29 Which of the following are the properties of Ratio Scale of measurement used in research ?

- A. Absolute zero
- B. Order
- C. Classification
- D. Equal Units

Choose the **correct** answer from the options given below :

- (1) B, C and D Only
- (2) A, C and D Only
- (3) A and B Only
- (4) A, B, C, D

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816764**
Option 1 ID : **76878126353**
Option 2 ID : **76878126354**
Option 3 ID : **76878126355**
Option 4 ID : **76878126356**
Status : **Answered**
Chosen Option : **4**

Q.30 During British Colonial period who among the following thought that the government supported education was producing among educated Indians a sense of revolt against the principles of discipline, religion and contentment ?

- (1) Sir William Hunter
- (2) Lord Dalhousie
- (3) Lord Ripon
- (4) Dr. John Wilson

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816792**
Option 1 ID : **76878126465**
Option 2 ID : **76878126466**
Option 3 ID : **76878126467**
Option 4 ID : **76878126468**
Status : **Answered**
Chosen Option : **2**

Q.31 If $(L)_M$ represents a number L in base-M number system, then identify the correct ascending order of the following numbers A-D when converted to decimal number system ?

- A. $(11111.11)_2$
- B. $(37.5)_8$
- C. $(133.2)_4$
- D. $(1F.6)_{16}$

Choose the **correct** answer from the options given below :

- (1) D, C, B, A
- (2) A, B, C, D
- (3) B, A, D, C
- (4) C, D, A, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816782**
Option 1 ID : **76878126425**
Option 2 ID : **76878126426**
Option 3 ID : **76878126427**
Option 4 ID : **76878126428**
Status : **Answered**
Chosen Option : **2**

Q.32 Match List - I with List - II.

- | List - I
(Contexts of Learning) | List - II
(Activities) |
|------------------------------------|---|
| A. Active Learning | I. Two or more students learn together |
| B. Situated Learning | II. Students doing things and knowing what are they doing |
| C. Collaborative Learning | III. Learning by imitation |
| D. Observational Learning | IV. Doing and Learning as per circumstances |

Choose the **correct** answer from the options given below :

- (1) A-I, B-III, C-II, D-IV
- (2) A-II, B-IV, C-I, D-III
- (3) A-I, B-II, C-III, D-IV
- (4) A-IV, B-I, C-II, D-III

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816760**
Option 1 ID : **76878126337**
Option 2 ID : **76878126338**
Option 3 ID : **76878126339**
Option 4 ID : **76878126340**
Status : **Answered**
Chosen Option : **2**

Q.33 Arrange the following coal types in the increasing order of their carbon content :

- A. Lignite
- B. Bituminous
- C. Anthracite
- D. Sub-bituminous
- E. Peat

Choose the **correct** answer from the options given below :

- (1) C, B, A, D, E
- (2) B, D, C, A, E
- (3) A, E, B, D, C
- (4) E, A, D, B, C

Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816787**
Option 1 ID : **76878126445**
Option 2 ID : **76878126446**
Option 3 ID : **76878126447**
Option 4 ID : **76878126448**
Status : **Answered**
Chosen Option : **4**

Q.34 Who developed 'The Cultivation Theory' ?

- (1) Maxwell McCombs
- (2) George Gerbner
- (3) S.J. Ball Rokeach
- (4) Marshall Maeluhan

Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816766**
Option 1 ID : **76878126361**
Option 2 ID : **76878126362**
Option 3 ID : **76878126363**
Option 4 ID : **76878126364**
Status : **Answered**
Chosen Option : **2**

Q.35 Arrange the following in chronological order.

- A. Establishment of Poona Sanskrit College.
- B. Wood’s Dispatch
- C. Appointment of Hunter Commission
- D. Formation of the Hartog Committee

Choose the **correct** answer from the options given below :

- (1) D, C, B, A
- (2) B, A, C, D
- (3) A, B, C, D
- (4) A, C, B, D

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816793
Option 1 ID : 76878126469
Option 2 ID : 76878126470
Option 3 ID : 76878126471
Option 4 ID : 76878126472
Status : Answered
Chosen Option : 2

Q.36 As per classical Indian School of logic which of the following arguments involve irregular middle ?

- A. The hill has fire because it is knowable
- B. Wherever there is fire, there is smoke
- C. Sound is eternal because it is produced
- D. All things are non-eternal, because they are knowable

Choose the **correct** answer from the options given below :

- (1) A and D Only
- (2) B and C Only
- (3) C and D Only
- (4) A and C Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816780
Option 1 ID : 76878126417
Option 2 ID : 76878126418
Option 3 ID : 76878126419
Option 4 ID : 76878126420
Status : Answered
Chosen Option : 3

Q.37 What among the following are the various characteristics of Mass Communication ?

- A. Limited Sensory Channels
- B. Mass Medium
- C. Personal Communication
- D. Gatekeeper
- E. Immediate Feedback

Choose the **correct** answer from the options given below :

- (1) C and E Only
- (2) A, B and D Only
- (3) A, B and C Only
- (4) C, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816769**
Option 1 ID : **76878126373**
Option 2 ID : **76878126374**
Option 3 ID : **76878126375**
Option 4 ID : **76878126376**
Status : **Answered**
Chosen Option : **2**

Q.38 Through the “SWAYAM PRABHA” platform, contents are provided by :

- A. NPTEL
- B. SCERT
- C. IGNOU
- D. NCTE
- E. UGC

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, B and D Only
- (3) B, D and E Only
- (4) B, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816759**
Option 1 ID : **76878126333**
Option 2 ID : **76878126334**
Option 3 ID : **76878126335**
Option 4 ID : **76878126336**
Status : **Answered**
Chosen Option : **1**

Q.39 Which of the following are precursor gases responsible for acid rain formation in the atmosphere ?

- A. Helium
- B. Sulphur dioxide
- C. Chlorofluorocarbons
- D. Nitrogen dioxide

Choose the **correct** answer from the options given below :

- (1) A and C Only
- (2) A and D Only
- (3) A and B Only
- (4) B and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816789**
Option 1 ID : **76878126453**
Option 2 ID : **76878126454**
Option 3 ID : **76878126455**
Option 4 ID : **76878126456**
Status : **Answered**
Chosen Option : **3**

Q.40 Ranks given in a music contest by two Judges to eight players (A-H) are given as below.
Judge - 1 : {4, 5, 8, 6, 7, 3, 1, 2}
Judge - 2 : {7, 5, 4, 1, 3, 2, 6, 8}
What is the approximate value of the Spearman's Rank Correlation Coefficient.

- (1) 0.632
- (2) 0.423
- (3) - 0.524
- (4) - 0.712

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816762**
Option 1 ID : **76878126345**
Option 2 ID : **76878126346**
Option 3 ID : **76878126347**
Option 4 ID : **76878126348**
Status : **Answered**
Chosen Option : **3**

Q.41 Which of the following statements are true ?
A. The term 'validity' applies only to deductive arguments.
B. Deductive argument can be 'weak' or 'strong'.
C. In an inductive argument, if the premises are true, the conclusion must also be true.
D. All inductive arguments are either valid or invalid.
Choose the **correct** answer from the options given below :

- (1) B and D Only
- (2) C and D Only
- (3) A Only
- (4) A and C Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816777**
Option 1 ID : **76878126405**
Option 2 ID : **76878126406**
Option 3 ID : **76878126407**
Option 4 ID : **76878126408**
Status : **Answered**
Chosen Option : **1**

Q.42 Find the number that can replace question mark (?) in the series given below :
8, 9, 13, 22, 38 ?, 99, 148
(1) 66
(2) 80
(3) 60
(4) 63

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816775**
Option 1 ID : **76878126397**
Option 2 ID : **76878126398**
Option 3 ID : **76878126399**
Option 4 ID : **76878126400**
Status : **Answered**
Chosen Option : **4**

Q.43 Match List - I with List - II.

List - I (Proposition)	List - II (Obverse)
A. All monkeys are primates	I. Some monkeys are not non-primates
B. Some monkeys are primates	II. Some monkeys are non-primates
C. Some monkeys are not primates	III. All monkeys are non-primates
D. No monkeys are primates	IV. No monkey is non-primate

Choose the correct answer from the options given below :

- (1) A-II, B-III, C-I, D-IV
- (2) A-IV, B-II, C-I, D-III
- (3) A-III, B-I, C-II, D-IV
- (4) A-IV, B-I, C-II, D-III

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816779

Option 1 ID : 76878126413

Option 2 ID : 76878126414

Option 3 ID : 76878126415

Option 4 ID : 76878126416

Status : Answered

Chosen Option : 4

Q.44 Which of these is NOT an objective of the Tenth Five Year Plan (2002-2007) ?

- A. Raising the enrolment in higher education of the 18 - 23 year age group.
- B. Providing Training and Consultancy Services.
- C. Increasing the number of working days in universities to 180.
- D. Appointing the four member committee to examine the problem of medium of instruction.

Choose the correct answer from the options given below :

- (1) C and D Only
- (2) A and B Only
- (3) B and D Only
- (4) A and C Only

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816794

Option 1 ID : 76878126473

Option 2 ID : 76878126474

Option 3 ID : 76878126475

Option 4 ID : 76878126476

Status : Answered

Chosen Option : 1

Q.45 Which of the following pairs of ICT acronyms and their expansions are **correctly** matched ?

- A. GIF - Graphics Interchange Format
- B. MIME - Multiple Internet Mail Extensions
- C. ISP - Internet Service Provider
- D. DVD - Digital Versatile Disc

Choose the **correct** answer from the options given below :

- (1) C and D Only
- (2) A and B Only
- (3) A, B and C Only
- (4) A, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816784**
Option 1 ID : **76878126433**
Option 2 ID : **76878126434**
Option 3 ID : **76878126435**
Option 4 ID : **76878126436**
Status : **Answered**
Chosen Option : **3**



Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 46

Q.46

Which of these practices is advised in the passage ?

- (1) Breakfast should not be skipped.
- (2) Junk food should form part of the diet.
- (3) New foods should be tried.
- (4) Advertisements targeted at children must not be regulated.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816800**
Option 1 ID : **76878126493**
Option 2 ID : **76878126494**
Option 3 ID : **76878126495**
Option 4 ID : **76878126496**
Status : **Answered**
Chosen Option : **1**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 47

Q.47 The diet choices of children to a large extent are influenced by :

- (1) Media
- (2) Peers
- (3) Teachers
- (4) Books

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**

Question ID : **7687816798**

Option 1 ID : **76878126485**

Option 2 ID : **76878126486**

Option 3 ID : **76878126487**

Option 4 ID : **76878126488**

Status : **Answered**

Chosen Option : **1**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 48

Q.48 As per the given passage, children can acquire nutrition education from parents and caretakers since they are :

- (1) Well wishers
- (2) Role models
- (3) Grown ups
- (4) Authority figures

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816797
Option 1 ID : 76878126481
Option 2 ID : 76878126482
Option 3 ID : 76878126483
Option 4 ID : 76878126484
Status : Answered
Chosen Option : 2

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 49

Q.49

During school age years, feeding problems are less as compared to :

- (1) Pre school years only
- (2) Teenage years only
- (3) Toddler years only
- (4) Toddler and preschool years

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ

Question ID : 7687816801

Option 1 ID : 76878126497

Option 2 ID : 76878126498

Option 3 ID : 76878126499

Option 4 ID : 76878126500

Status : Answered

Chosen Option : 4

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 50

Q.50

Which of the following groups can develop eating disorders ?

- (1) Boys from age 12-14 years
- (2) Girls from age 12-14 years
- (3) Girls from age 8-11 years
- (4) Boys from age 8-11 years

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816799**
Option 1 ID : **76878126489**
Option 2 ID : **76878126490**
Option 3 ID : **76878126491**
Option 4 ID : **76878126492**
Status : **Answered**
Chosen Option : **3**

Q.51 Match List - I with List - II.

List - I	List - II
Industry Structures	Business Opportunities
A. Declining Industries	I. Process and after sales service innovations
B. Mature Industries	II. First-mover advantages
C. Fragmented Industries	III. Leaders, niche, harvest and divest
D. Emerging Industries	IV. Consolidation

Choose the correct answer from the options given below :

- (1) A-IV, B-III, C-I, D-II
- (2) A-I, B-II, C-III, D-IV
- (3) A-II, B-IV, C-III, D-I
- (4) A-III, B-I, C-IV, D-II

- Options
1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816890

Option 1 ID : 76878126853

Option 2 ID : 76878126854

Option 3 ID : 76878126855

Option 4 ID : 76878126856

Status : Answered

Chosen Option : 4

Q.52 In which of the following a service marketing firm motivates its customer-care employees and provides support to its service people to accomplish their task as a team to provide customer satisfaction ?

- (1) Interactive marketing
- (2) Internal marketing
- (3) Test marketing
- (4) Buzz marketing

- Options
1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816828

Option 1 ID : 76878126605

Option 2 ID : 76878126606

Option 3 ID : 76878126607

Option 4 ID : 76878126608

Status : Answered

Chosen Option : 4

Q.53 Which of the followings are the options available for a firm to enter international market through joint venture ?

- A. Contract manufacturing
- B. Assembly facilities
- C. Licensing
- D. Management contracting
- E. Manufacturing Bundle facilities

Choose the **correct** answer from the options given below :

- (1) A, B, D and E Only
- (2) A, C, D and E Only
- (3) A, C and D Only
- (4) B, C, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816869**
Option 1 ID : **76878126769**
Option 2 ID : **76878126770**
Option 3 ID : **76878126771**
Option 4 ID : **76878126772**
Status : **Answered**
Chosen Option : **2**

Q.54 Doctors are expected to be emotionally neutral towards their patients. Which of the following best describes this organizationally desired emotion of doctors ?

- (1) Emotional Intelligence
- (2) Emotional Regulation
- (3) Emotional Dissonance
- (4) Emotional Labour

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816807**
Option 1 ID : **76878126521**
Option 2 ID : **76878126522**
Option 3 ID : **76878126523**
Option 4 ID : **76878126524**
Status : **Answered**
Chosen Option : **1**

Q.55 Arrange the following policy variables in a logical sequence to formulate credit and collection policies of an enterprise.

- A. Credit period
- B. Credit standard
- C. Collection expenditure
- D. Factoring arrangement
- E. Cash discount policy

Choose the **correct** answer from the options given below :

- (1) B, A, E, D, C
- (2) B, A, E, C, D
- (3) A, B, E, D, C
- (4) A, B, C, D, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816848**
Option 1 ID : **76878126685**
Option 2 ID : **76878126686**
Option 3 ID : **76878126687**
Option 4 ID : **76878126688**
Status : **Answered**
Chosen Option : **2**

Q.56 Which expression defines the traffic intensity (ρ) in a queuing system if λ = arrival rate and μ = service rate ?

- (1) $\lambda - \mu$
- (2) $\lambda \times \mu$
- (3) λ / μ
- (4) μ / λ

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816837**
Option 1 ID : **76878126641**
Option 2 ID : **76878126642**
Option 3 ID : **76878126643**
Option 4 ID : **76878126644**
Status : **Answered**
Chosen Option : **3**

Q.57 According to Dunning's Eclectic Theory, firms choose FDI as the mode of entering international market due to which of the following factors ?

- A. Tax advantage
- B. Political advantage
- C. Location advantage
- D. Ownership advantage
- E. Internationalization advantage

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) A, C and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816874**
Option 1 ID : **76878126789**
Option 2 ID : **76878126790**
Option 3 ID : **76878126791**
Option 4 ID : **76878126792**
Status : **Answered**
Chosen Option : **3**

Q.58 Arrange the following stages of buyer decision-making in the correct sequence.

- A. Evaluation of alternatives
- B. Purchase decision
- C. Post purchase decision
- D. Information search
- E. Need recognition

Choose the **correct** answer from the options given below :

- (1) B, A, D, C, E
- (2) E, D, A, B, C
- (3) E, D, B, A, C
- (4) A, E, D, C, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816850**
Option 1 ID : **76878126693**
Option 2 ID : **76878126694**
Option 3 ID : **76878126695**
Option 4 ID : **76878126696**
Status : **Answered**
Chosen Option : **2**

Q.59 Match List - I with List - II.

List - I		List - II	
Theories of International Trade		Propounder	
A.	Theory of Relative Factor Endowment	I.	Adam Smith
B.	Country Similarity Theory	II.	David Ricardo
C.	Theory of Absolute Advantage	III.	Eli Heckscher and Bertil Ohlin
D.	Theory of Comparative Advantage	IV.	Steffan Linder

Choose the correct answer from the options given below :

- (1) A-IV, B-III, C-II, D-I
- (2) A-II, B-III, C-IV, D-I
- (3) A-III, B-IV, C-I, D-II
- (4) A-I, B-II, C-III, D-IV

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816889
Option 1 ID : 76878126849
Option 2 ID : 76878126850
Option 3 ID : 76878126851
Option 4 ID : 76878126852
Status : Answered
Chosen Option : 3

Q.60 Which of the following term is used for money sent out of politically and economically unstable countries by investors in search of a safe haven ?

- (1) ADRs (American Depository Receipts)
- (2) GDRs (Global Depository Receipts)
- (3) Offshore Investment
- (4) Flight Capital

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816838
Option 1 ID : 76878126645
Option 2 ID : 76878126646
Option 3 ID : 76878126647
Option 4 ID : 76878126648
Status : Answered
Chosen Option : 4

Q.61 While choosing brand elements, which of the following characteristics relate to brand-building and are not defensive in nature :

- A. Transferable
- B. Adaptable
- C. Memorable
- D. Meaningful
- E. Likable

Choose the **correct** answer from the options given below :

- (1) A, C, D and E Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) A, B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816870**
Option 1 ID : **76878126773**
Option 2 ID : **76878126774**
Option 3 ID : **76878126775**
Option 4 ID : **76878126776**
Status : **Answered**
Chosen Option : **3**

Q.62 Which of the following performance appraisal method is a combination of the critical incident method and the graphic rating scale method ?

- (1) Management by Objective (MBO)
- (2) Confidential essay writing method
- (3) Behaviourally Anchored Rating Scale (BARS)
- (4) Assessment centre

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816811**
Option 1 ID : **76878126537**
Option 2 ID : **76878126538**
Option 3 ID : **76878126539**
Option 4 ID : **76878126540**
Status : **Answered**
Chosen Option : **3**

- Q.63** The stimuli needs to pass through all stages of perceptual process. This process involves which of the following stages ?
- (1) Economic, Action, Intent and Memory
 - (2) Ego, Affiliation, Stability and Interpretation
 - (3) Exposure, Attention, Interpretation and Memory
 - (4) Exposure, Actualization, Retention and Safety

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816826**
Option 1 ID : **76878126597**
Option 2 ID : **76878126598**
Option 3 ID : **76878126599**
Option 4 ID : **76878126600**
Status : **Answered**
Chosen Option : **3**

- Q.64** Which of the following initiatives has been launched by the NABARD to promote rural entrepreneurship ?
- (1) A Scheme for Promotion of Innovation, Rural Industries and Entrepreneurship (ASPIRE)
 - (2) Start-up Village Entrepreneurship Programme (SUEP)
 - (3) Rural Entrepreneurship Development Programmes (REDPs)
 - (4) Rural Self Employment Training Institute (RSETI)

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816833**
Option 1 ID : **76878126625**
Option 2 ID : **76878126626**
Option 3 ID : **76878126627**
Option 4 ID : **76878126628**
Status : **Answered**
Chosen Option : **1**

Q.65 Which of the following banks are designated as the Domestic Systemically Important Banks (D-SIBs) for financial stability in India ?

- A. Canara Bank
- B. ICICI Bank
- C. Punjab National Bank
- D. State Bank of India
- E. HDFC Bank

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C, D and E Only
- (3) B, C and D Only
- (4) B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816876**
Option 1 ID : **76878126797**
Option 2 ID : **76878126798**
Option 3 ID : **76878126799**
Option 4 ID : **76878126800**
Status : **Answered**
Chosen Option : **4**

Q.66 Arrange the following sources of finance in the preference order as suggested by the Pecking order theory of financing.

- A. Debt financing
- B. Preferred stock
- C. Internal financing
- D. Equity issues
- E. Hybrid securities

Choose the **correct** answer from the options given below :

- (1) D, E, A, B, C
- (2) C, A, B, E, D
- (3) D, B, A, C, E
- (4) C, B, A, E, D

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816847**
Option 1 ID : **76878126681**
Option 2 ID : **76878126682**
Option 3 ID : **76878126683**
Option 4 ID : **76878126684**
Status : **Answered**
Chosen Option : **4**

- Q.67** Which one of the followings is not a 'right' enunciated under section 6 of the Consumer Protection Act, 1986 ?
- (1) Right to consumer education
 - (2) Right to choose
 - (3) Right of equal treatment by marketer
 - (4) Right to be heard

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816803**
Option 1 ID : **76878126505**
Option 2 ID : **76878126506**
Option 3 ID : **76878126507**
Option 4 ID : **76878126508**
Status : **Answered**
Chosen Option : **1**

- Q.68** Which of the following is the focus area of ISO 9004 in standardization ?
- (1) Environment sustainability
 - (2) Customer complaint resolution
 - (3) Internal audit procedure
 - (4) Guidance for achieving sustained success

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816836**
Option 1 ID : **76878126637**
Option 2 ID : **76878126638**
Option 3 ID : **76878126639**
Option 4 ID : **76878126640**
Status : **Answered**
Chosen Option : **2**

Q.69 Match List - I with List - II.

List - I
Types of Trade Union Security

- A. Closed Shop
B. Union Shop
C. Agency shop
D. Preferential Shop

List - II
Definitions

- I. Workers, even if they do not belong to trade union, pay union dues
II. The company can hire only members of trade unions
III. The company can hire from non-union, though preference is given to union members
IV. The company can hire from non-union people, but new workers must join union after a prescribed period and pay dues

Choose the correct answer from the options given below :

- (1) A-I, B-III, C-IV, D-II
(2) A-III, B-II, C-I, D-IV
(3) A-II, B-IV, C-I, D-III
(4) A-IV, B-I, C-III, D-II

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816881
Option 1 ID : 76878126817
Option 2 ID : 76878126818
Option 3 ID : 76878126819
Option 4 ID : 76878126820
Status : Answered
Chosen Option : 3

Q.70 Match List - I with List - II.

List - I
Test Statistic

- A. F test
B. Z test
C. Chi-square test
D. t test

List - II
Hypothesis test about

- I. A population variance
II. the difference between two population means (matched samples)
III. the difference between two population proportions
IV. the difference between two population variances

Choose the correct answer from the options given below :

- (1) A-IV, B-III, C-II, D-I
(2) A-IV, B-III, C-I, D-II
(3) A-IV, B-II, C-III, D-I
(4) A-I, B-II, C-III, D-IV

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816886
Option 1 ID : 76878126837
Option 2 ID : 76878126838
Option 3 ID : 76878126839
Option 4 ID : 76878126840
Status : Answered
Chosen Option : 1

Q.71 Arrange the following steps in accordance with Luthans' O.B model approach to behavioural performance management.

- A. Intervene
- B. Analyze
- C. Identity
- D. Measure
- E. Evaluate

Choose the **correct** answer from the options given below :

- (1) D, C, B, A, E
- (2) C, D, B, A, E
- (3) C, D, B, E, A
- (4) D, C, E, A, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816842**
Option 1 ID : **76878126661**
Option 2 ID : **76878126662**
Option 3 ID : **76878126663**
Option 4 ID : **76878126664**
Status : **Answered**
Chosen Option : **3**

Q.72 In which of the following type of reinforcement, manager terminates or withdraws something, which is unpleasant or undesirable to the employee ?

- (1) Positive reinforcement
- (2) Negative reinforcement
- (3) Extinction
- (4) Punishment

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816806**
Option 1 ID : **76878126517**
Option 2 ID : **76878126518**
Option 3 ID : **76878126519**
Option 4 ID : **76878126520**
Status : **Answered**
Chosen Option : **3**

Q.73 Match List - I with List - II.

List - I	List - II
Management thinkers	Contribution
A. Max Weber	I. Informal Group
B. W.H. Taylor	II. Bureaucracy
C. Henry Fayol	III. Mental Revolution
D. Elton Mayo	IV. Organizational Structure

Choose the correct answer from the options given below :

- (1) A-II, B-III, C-IV, D-I
- (2) A-III, B-II, C-I, D-IV
- (3) A-II, B-IV, C-I, D-III
- (4) A-I, B-II, C-IV, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816878
Option 1 ID : 76878126805
Option 2 ID : 76878126806
Option 3 ID : 76878126807
Option 4 ID : 76878126808
Status : Answered
Chosen Option : 1

Q.74 Which one of the following is Not an assumption of Gorden's Model of Dividend ?

- (1) r is constant, k_e decreases with retention rate
- (2) The firm has perpetual life
- (3) The retention ratio, once decided upon, is constant
- (4) $k_e > br$

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816818
Option 1 ID : 76878126565
Option 2 ID : 76878126566
Option 3 ID : 76878126567
Option 4 ID : 76878126568
Status : Answered
Chosen Option : 1

Q.75 Match List - I with List - II.

List - I
International Trade Terms

- A. Embargo
B. Beggar-thy-neighbor
C. Ad Valorem tariff
D. Dumping

List - II
Descriptions

- I. Domestic economic policies that ignore the economic damage done to other countries
II. Exporting products at price below the cost of production
III. Assessed as a percentage of the market value of the imported goods
IV. Ban on exporting and/or importing of goods to a particular country

Choose the correct answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
(2) A-II, B-I, C-III, D-IV
(3) A-II, B-IV, C-III, D-I
(4) A-IV, B-I, C-III, D-II

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816888
Option 1 ID : 76878126845
Option 2 ID : 76878126846
Option 3 ID : 76878126847
Option 4 ID : 76878126848
Status : Answered
Chosen Option : 4

Q.76 In Ansoff's product-market matrix, market development strategy involves _____.

- (1) Selling existing products to new markets
(2) Selling new products to existing markets
(3) Selling existing products to existing markets
(4) Selling new products to new markets

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816825
Option 1 ID : 76878126593
Option 2 ID : 76878126594
Option 3 ID : 76878126595
Option 4 ID : 76878126596
Status : Answered
Chosen Option : 1

Q.77 Match List - I with List - II.

List - I	List - II
Financial Risk Terms	Underlying Meaning (Definition)
A. Swap (Interest rate)	I. Daily valuation of a contract with the loser owing money to the writer
B. Margin	II. Random fluctuations in net position that remains after hedging
C. Basis Risk	III. Exchanges a floating rate obligation for a fixed rate one, or vice-versa
D. Market to Market	IV. Amount of Money that must be pledged to cover fluctuations in the market price of the contract, and is subject to daily reset

Choose the correct answer from the options given below :

- (1) A-IV, B-II, C-III, D-I
- (2) A-III, B-IV, C-II, D-I
- (3) A-IV, B-II, C-I, D-III
- (4) A-III, B-I, C-II, D-IV

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816883

Option 1 ID : 76878126825

Option 2 ID : 76878126826

Option 3 ID : 76878126827

Option 4 ID : 76878126828

Status : Not Answered

Chosen Option : --

Q.78 Which of the following represents the 'Push strategy' of promotion ?

- A. It is related to below the line promotion activities
- B. It is related to above the line promotion activities
- C. It relies heavily on the channel partner's cooperation
- D. It uses the sales force to induce intermediaries to promote and sell the product to end users
- E. It relies more upon communication tools that directly connect with potential consumers and do the pre-selling

Choose the correct answer from the options given below :

- (1) A, C and D Only
- (2) B, C and E Only
- (3) A, B and E Only
- (4) A, C, D and E Only

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816867

Option 1 ID : 76878126761

Option 2 ID : 76878126762

Option 3 ID : 76878126763

Option 4 ID : 76878126764

Status : Answered

Chosen Option : 2

Q.79 Increase in the value of which of the following variables causes increase in the option value of the underlying stock ?

- A. Stock volatility
- B. Time to expiration
- C. Interest rate
- D. Exercise price
- E. Current stock price

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) A, B, C and D Only
- (4) A, B, C and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816866**
Option 1 ID : **76878126757**
Option 2 ID : **76878126758**
Option 3 ID : **76878126759**
Option 4 ID : **76878126760**
Status : **Answered**
Chosen Option : **2**

Q.80 Which of the following statement is correct with respects to employee's job severance ?

- (1) The termination of services of an employee permanently is referred to as Lay-off.
- (2) Suspension is termination of services permanently owing to official misconduct.
- (3) Dismissal is voluntary termination of an employee's employment with a firm.
- (4) Retrenchment does not include termination of services owing to non-renewal of contract.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816810**
Option 1 ID : **76878126533**
Option 2 ID : **76878126534**
Option 3 ID : **76878126535**
Option 4 ID : **76878126536**
Status : **Answered**
Chosen Option : **1**

- Q.81** Arrange the following steps in the correct order to explain how Six Sigma works ?
- A. Measure the existing system
 - B. Improve the system
 - C. Control the new system
 - D. Analyse the system
 - E. Define the goals of improvement

Choose the **correct** answer from the options given below :

- (1) D, B, C, A, E
- (2) E, A, D, B, C
- (3) A, B, C, D, E
- (4) D, B, E, A, C

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816853**
Option 1 ID : **76878126705**
Option 2 ID : **76878126706**
Option 3 ID : **76878126707**
Option 4 ID : **76878126708**
Status : **Answered**
Chosen Option : **2**

- Q.82** Apart from the investment (₹ 2.5 crore) in the plant and machinery, a micro enterprise is expected to have a turnover of ₹ _____.
- (1) Upto ₹ 5 crore
 - (2) Upto ₹ 10 crore
 - (3) Upto ₹ 25 crore
 - (4) Upto ₹ 50 crore

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816830**
Option 1 ID : **76878126613**
Option 2 ID : **76878126614**
Option 3 ID : **76878126615**
Option 4 ID : **76878126616**
Status : **Answered**
Chosen Option : **1**

Q.83 In an equilibrium market, a security is expected to yield a return commensurate with its _____.
(1) Unsystematic risk
(2) Unavoidable risk
(3) Diversifiable risk
(4) Business risk

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816820**
Option 1 ID : **76878126573**
Option 2 ID : **76878126574**
Option 3 ID : **76878126575**
Option 4 ID : **76878126576**
Status : **Answered**
Chosen Option : **2**

Q.84 Match List - I with List - II.

List - I		List - II	
Types of Markets		Firm's effect on price determination	
A.	Perfect Competition	I.	High
B.	Monopolistic Competition	II.	None
C.	Oligopoly	III.	Little
D.	Monopoly	IV.	Very High

Choose the correct answer from the options given below :

- (1) A-III, B-II, C-I, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-I, B-IV, C-III, D-II
- (4) A-II, B-III, C-I, D-IV

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816877**
Option 1 ID : **76878126801**
Option 2 ID : **76878126802**
Option 3 ID : **76878126803**
Option 4 ID : **76878126804**
Status : **Answered**
Chosen Option : **4**

Q.85 Match List - I with List - II.

List - I	List - II
Scale Types	Data Types
A. Semantic Differential Scale	I. Nominal
B. Fixed (Constant) Sum Scale	II. Ordinal
C. Forced Ranking Scale	III. Interval
D. Multiple Response Scale	IV. Ratio

Choose the **correct** answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-III, B-IV, C-II, D-I
- (4) A-IV, B-III, C-II, D-I

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816887**
Option 1 ID : **76878126841**
Option 2 ID : **76878126842**
Option 3 ID : **76878126843**
Option 4 ID : **76878126844**
Status : **Answered**
Chosen Option : **4**

Q.86 Loans under PM Mudra Loan Yojana are classified in which of the following categories ?

- A. Shishu
- B. Tarun
- C. Kishore
- D. Prodh
- E. Varidh

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816875**
Option 1 ID : **76878126793**
Option 2 ID : **76878126794**
Option 3 ID : **76878126795**
Option 4 ID : **76878126796**
Status : **Answered**
Chosen Option : **1**

Q.87 The 'outlier detection technique' is particularly used for _____ by business entities.

- (1) Market based analysis
- (2) Online fraud detection
- (3) Web mining
- (4) Customer segmentation

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816841**
Option 1 ID : **76878126657**
Option 2 ID : **76878126658**
Option 3 ID : **76878126659**
Option 4 ID : **76878126660**
Status : **Answered**
Chosen Option : **4**

Q.88 Arrange the following major steps of 'personal selling' in a logical sequence of the underlying process.

- A. Pre-approach and Presentation
- B. Persuasion
- C. Prospecting
- D. Servicing
- E. Closing

Choose the **correct** answer from the options given below :

- (1) C, A, B, E, D
- (2) C, A, E, B, D
- (3) A, C, B, D, E
- (4) B, A, C, D, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816851**
Option 1 ID : **76878126697**
Option 2 ID : **76878126698**
Option 3 ID : **76878126699**
Option 4 ID : **76878126700**
Status : **Answered**
Chosen Option : **3**

Q.89 The theory of contestable market hypothesis articulates that fewer firms industry is still as competitive as the perfect competition if _____ and _____.

- A. Entry is absolutely free
- B. Products are homogenous
- C. Exit is entirely costless
- D. Selling costs are non-existent
- E. Free information and no transportation cost

Choose the **correct** answer from the options given below :

- (1) A and B Only
- (2) B, C and E Only
- (3) A and C Only
- (4) A, B and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816857**
Option 1 ID : **76878126721**
Option 2 ID : **76878126722**
Option 3 ID : **76878126723**
Option 4 ID : **76878126724**
Status : **Answered**
Chosen Option : **1**

Q.90 Which of the following statement is NOT correct in the context of International Human Resources Management ?

- (1) In geo-centric staffing model, organization hires best candidates irrespective of their nationality.
- (2) In going rate approach, salary of an employee posted in the foreign country is decided on the basis of home country compensation structure.
- (3) Employees sent to work in a foreign country are referred to as expatriates.
- (4) Dual career couple offers significant challenges for International Human Resource Management.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816812**
Option 1 ID : **76878126541**
Option 2 ID : **76878126542**
Option 3 ID : **76878126543**
Option 4 ID : **76878126544**
Status : **Answered**
Chosen Option : **3**

Q.91 Arrange the following steps in the process of communication in a logical sequence :

- A. Receiver
- B. Sender
- C. Decoding
- D. Encoding
- E. Channel

Choose the **correct** answer from the options given below :

- (1) B, D, E, A, C
- (2) B, D, E, C, A
- (3) B, C, E, A, D
- (4) B, C, E, D, A

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816843**
Option 1 ID : **76878126665**
Option 2 ID : **76878126666**
Option 3 ID : **76878126667**
Option 4 ID : **76878126668**
Status : **Answered**
Chosen Option : **3**

Q.92 Arrange the following in a logical sequence in the creative idea generation process.

- A. Insight
- B. Preparation
- C. Evaluation
- D. Elaboration
- E. Incubation

Choose the **correct** answer from the options given below :

- (1) A, B, E, C, D
- (2) A, C, B, E, D
- (3) B, E, A, C, D
- (4) E, B, D, C, A

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816856**
Option 1 ID : **76878126717**
Option 2 ID : **76878126718**
Option 3 ID : **76878126719**
Option 4 ID : **76878126720**
Status : **Answered**
Chosen Option : **1**

- Q.93** Which of the following is NOT associated to Hawthorne effect ?
- (1) Novelty of the situation
 - (2) Attention received by the employees
 - (3) Interest of the employees in experimental conditions
 - (4) Earning of the employees

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816808**
Option 1 ID : **76878126525**
Option 2 ID : **76878126526**
Option 3 ID : **76878126527**
Option 4 ID : **76878126528**
Status : **Answered**
Chosen Option : **1**

- Q.94** Arrange the following from lower to higher level of needs in accordance with the Maslow's need hierarchy theory.
- A. Physiological needs
 - B. Self-actualization needs
 - C. Belongingness needs
 - D. Self-esteem needs
 - E. Safety needs
- Choose the **correct** answer from the options given below :
- (1) A, E, C, D, B
 - (2) A, C, B, D, E
 - (3) A, C, E, D, B
 - (4) A, E, D, C, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816845**
Option 1 ID : **76878126673**
Option 2 ID : **76878126674**
Option 3 ID : **76878126675**
Option 4 ID : **76878126676**
Status : **Answered**
Chosen Option : **1**

Q.95 Arrange the following steps of performance appraisal process in the correct sequence.

- A. Communicate performance expectations to the employees
- B. Assess actual performance against performance standard
- C. Setup performance standards
- D. Corrective actions
- E. Offer feedback to the employees

Choose the correct answer from the options given below :

- (1) A, B, C, D, E
- (2) C, A, B, E, D
- (3) C, A, E, B, D
- (4) C, A, D, B, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816846**
Option 1 ID : **76878126677**
Option 2 ID : **76878126678**
Option 3 ID : **76878126679**
Option 4 ID : **76878126680**
Status : **Answered**
Chosen Option : **2**

Q.96 Financial management endeavors to make optimal decision with respect to which of the following decision areas ?

- A. Capital allocation
- B. Investment
- C. Risk hedging
- D. Financing
- E. Dividends

Choose the correct answer from the options given below :

- (1) A and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816864**
Option 1 ID : **76878126749**
Option 2 ID : **76878126750**
Option 3 ID : **76878126751**
Option 4 ID : **76878126752**
Status : **Answered**
Chosen Option : **4**

Q.97 Match List - I with List - II.

List - I	List - II
Organizational Behaviour Approaches	Underlying Themes
A. Cognitive Approach	I. Mechanistic
B. Behaviouristic Approach	II. Deterministic
C. Stimulus-Response Approach	III. Mentalistic
D. Social Cognitive Approach	IV. Reciprocal intervention of cognitive, behavioural and environmental factors

Choose the correct answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-IV, B-III, C-II, D-I
- (4) A-III, B-II, C-I, D-IV

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816879

Option 1 ID : 76878126809

Option 2 ID : 76878126810

Option 3 ID : 76878126811

Option 4 ID : 76878126812

Status : Answered

Chosen Option : 4

Q.98 Arrange the following currencies of SDR basket according to their weights in the basket (from higher to lower weights).

- A. Japanese Yen
- B. Chinese Renminbi
- C. Pound Sterling
- D. U.S. Dollar
- E. Euro

Choose the correct answer from the options given below :

- (1) D, B, C, E, A
- (2) B, C, E, A, D
- (3) D, E, B, A, C
- (4) A, D, B, C, E

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816855

Option 1 ID : 76878126713

Option 2 ID : 76878126714

Option 3 ID : 76878126715

Option 4 ID : 76878126716

Status : Answered

Chosen Option : 1

- Q.99** A form of foreign direct investment that involves building new facilities is called _____.
- (1) Brownfield Investment
 - (2) Greenfield Investment
 - (3) Bottom-line Investment
 - (4) Expansion Investment

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816839**
Option 1 ID : **76878126649**
Option 2 ID : **76878126650**
Option 3 ID : **76878126651**
Option 4 ID : **76878126652**
Status : **Answered**
Chosen Option : **2**

- Q.100** Which of the followings are the properties of a good point estimator ?
- A. Multicollinearity
 - B. Consistency
 - C. Efficiency
 - D. Rigidity
 - E. Unbiasedness

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, B and E Only
- (3) B, D and E Only
- (4) B, C and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816872**
Option 1 ID : **76878126781**
Option 2 ID : **76878126782**
Option 3 ID : **76878126783**
Option 4 ID : **76878126784**
Status : **Answered**
Chosen Option : **4**

- Q.101** Arrange the following activities of 5-S programme of Kaizen in the correct order.
- A. Systematic arrangement
 - B. Standardization
 - C. Sorting
 - D. Self discipline
 - E. Sanitize

Choose the **correct** answer from the options given below :

- (1) A, C, E, D, B
- (2) E, D, C, A, B
- (3) C, A, E, B, D
- (4) A, B, C, D, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816852**
Option 1 ID : **76878126701**
Option 2 ID : **76878126702**
Option 3 ID : **76878126703**
Option 4 ID : **76878126704**
Status : **Answered**
Chosen Option : **1**

- Q.102** Which of the following reflects contingency dimensions as per the Fiedler's contingency theory of leadership ?
- A. Leaders and followers have high degree of confidence, trust and respect for each others.
 - B. Followers are ready and willing to accomplish the task.
 - C. Leaders derive their power from formal organizational positions.
 - D. A leader's role is to assist followers by providing necessary resources.
 - E. Degree to which job assignment is structured or unstructured influences one's leadership style.

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, C and D Only
- (3) B, C and D Only
- (4) B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816859**
Option 1 ID : **76878126729**
Option 2 ID : **76878126730**
Option 3 ID : **76878126731**
Option 4 ID : **76878126732**
Status : **Answered**
Chosen Option : **2**

Q.103 Primary activities in Porter’s value chain framework comprise of _____.

- A. Operations
- B. Logistics
- C. Marketing and sales
- D. R & D and new product development
- E. Manpower planning and skilling

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) C, D and E Only
- (3) A, B, C and D Only
- (4) A and B Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816868**
Option 1 ID : **76878126765**
Option 2 ID : **76878126766**
Option 3 ID : **76878126767**
Option 4 ID : **76878126768**
Status : **Answered**
Chosen Option : **3**

Q.104 Who has developed ‘Women Entrepreneurship Platform’ that aims to build an ecosystem to support women entrepreneurship in India ?

- (1) Ministry of Women and Child Development
- (2) Ministry of Social Justice and Empowerment
- (3) Ministry of Micro, Small and Medium Enterprises
- (4) NITI Aayog

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816832**
Option 1 ID : **76878126621**
Option 2 ID : **76878126622**
Option 3 ID : **76878126623**
Option 4 ID : **76878126624**
Status : **Answered**
Chosen Option : **2**

- Q.105** Which one of the following correctly differentiate 'Fad' and 'Fashion' ?
- (1) Fad arrives slowly while fashion arrives in social system very fast.
 - (2) Fad peaks early and also goes out of circulation fast whereas fashion eventually peaks and passes through all life cycle stages with discernible signs.
 - (3) PLC of Fad lasts longer while fashion is a short-term phenomenon.
 - (4) Fad and fashion are considered same.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816823**
Option 1 ID : **76878126585**
Option 2 ID : **76878126586**
Option 3 ID : **76878126587**
Option 4 ID : **76878126588**
Status : **Answered**
Chosen Option : **2**

- Q.106** Which of the following is NOT a cultural dimension proposed by Hofstede ?
- (1) Individualism vs collectivism
 - (2) Fatalism vs scientism
 - (3) Power distance
 - (4) Uncertainty avoidance

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816809**
Option 1 ID : **76878126529**
Option 2 ID : **76878126530**
Option 3 ID : **76878126531**
Option 4 ID : **76878126532**
Status : **Answered**
Chosen Option : **2**

- Q.107** Which one of the following represents post hoc methods of segmentation ?
- (1) Selecting a basis of segmentation variable based on presumptive bases.
 - (2) Selecting a basis of segmentation variable based on presumptive bases without examination.
 - (3) Selecting a basis of segmentation variable based on clustering procedure to identify similar groups from a larger set.
 - (4) Basis of segmentation automatically creates groups in a market.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816824**
Option 1 ID : **76878126589**
Option 2 ID : **76878126590**
Option 3 ID : **76878126591**
Option 4 ID : **76878126592**
Status : **Answered**
Chosen Option : **2**

- Q.108** Which of the following statement is INCORRECT in the context of organizational development ?
- (1) Sensitivity training focuses on behavioral change through unstructured group interaction.
 - (2) In appreciative inquiry approach, one focuses on overcoming weaknesses of the organization.
 - (3) Action research approach is based on systematic collection of data.
 - (4) Managerial grid approach emphasises on team building.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816813**
Option 1 ID : **76878126545**
Option 2 ID : **76878126546**
Option 3 ID : **76878126547**
Option 4 ID : **76878126548**
Status : **Answered**
Chosen Option : **3**

Q.109 Arrange the following steps of pyramid of strategy activation from the top to bottom.

- A. Plans
- B. Strategy
- C. Policies, rules and regulations
- D. Programmes
- E. Projects

Choose the **correct** answer from the options given below :

- (1) B, A, D, E, C
- (2) A, B, C, D, E
- (3) E, D, C, B, A
- (4) C, E, D, A, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816849**
Option 1 ID : **76878126689**
Option 2 ID : **76878126690**
Option 3 ID : **76878126691**
Option 4 ID : **76878126692**
Status : **Answered**
Chosen Option : **1**

Q.110 Cost of capital is often represented by which of the following notions :

- A. Required rate of return
- B. Discount rate
- C. Hurdle rate
- D. Average rate of return
- E. Return on investment

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) C, D and E Only
- (3) B, C and D Only
- (4) A, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816863**
Option 1 ID : **76878126745**
Option 2 ID : **76878126746**
Option 3 ID : **76878126747**
Option 4 ID : **76878126748**
Status : **Answered**
Chosen Option : **4**

Q.111 Arrange the following activities and processes in the correct sequence of group formation ?

- A. Adjourning
- B. Performing
- C. Forming
- D. Norming
- E. Storming

Choose the correct answer from the options given below :

- (1) C, D, E, B, A
- (2) E, C, B, D, A
- (3) C, E, D, B, A
- (4) C, E, B, D, A

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816844**
Option 1 ID : **76878126669**
Option 2 ID : **76878126670**
Option 3 ID : **76878126671**
Option 4 ID : **76878126672**
Status : **Answered**
Chosen Option : **3**

Q.112 Match List - I with List - II.

List - I	List - II
Social Perceptions	Beliefs
A. Stereotyping	I. Employees dressed poorly are bad performers
B. Halo Effect	II. Engineers are intelligent
C. Pygmalion Effect	III. Intelligent people are trust-worthy and hardworking
D. Horn Effect	IV. Manager's expectations lead to good performance by an engineer

Choose the correct answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-III, B-IV, C-I, D-II
- (4) A-II, B-III, C-I, D-IV

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816880**
Option 1 ID : **76878126813**
Option 2 ID : **76878126814**
Option 3 ID : **76878126815**
Option 4 ID : **76878126816**
Status : **Answered**
Chosen Option : **2**

- Q.113** Which of the followings are the common forms of divestitures ?
- A. Equity carve outs
 - B. Business alliances
 - C. Demergers
 - D. Leveraged buyouts
 - E. Spin offs

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) A, C and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816865**
Option 1 ID : **76878126753**
Option 2 ID : **76878126754**
Option 3 ID : **76878126755**
Option 4 ID : **76878126756**
Status : **Answered**
Chosen Option : **2**

- Q.114** Which one of the following represents the basis of consumer decision in a rational appeal in advertising ?
- (1) Moral
 - (2) Love and affection
 - (3) Information and Evaluation
 - (4) Humour

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816827**
Option 1 ID : **76878126601**
Option 2 ID : **76878126602**
Option 3 ID : **76878126603**
Option 4 ID : **76878126604**
Status : **Answered**
Chosen Option : **2**

- Q.115** Which of the following is considered the best method of capturing tacit knowledge ?
- (1) Document templates
 - (2) Databases
 - (3) Voice-pitch analysis
 - (4) Expert interviews and story telling

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816840**
Option 1 ID : **76878126653**
Option 2 ID : **76878126654**
Option 3 ID : **76878126655**
Option 4 ID : **76878126656**
Status : **Answered**
Chosen Option : **4**

- Q.116** Which of the following parameters measure corporate debt capacity ?
- (1) Debt serviceability
 - (2) Borrowing capacity
 - (3) Return on investment
 - (4) Net profit margin

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816815**
Option 1 ID : **76878126553**
Option 2 ID : **76878126554**
Option 3 ID : **76878126555**
Option 4 ID : **76878126556**
Status : **Answered**
Chosen Option : **2**

- Q.117** If an individual security has an expected risk-return combination that places it above the security market line (SML), the security in reference is _____.
- (1) Undervalued
 - (2) Overvalued
 - (3) Fairly valued
 - (4) Highly risky

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816821**
Option 1 ID : **76878126577**
Option 2 ID : **76878126578**
Option 3 ID : **76878126579**
Option 4 ID : **76878126580**
Status : **Answered**
Chosen Option : **4**

- Q.118** Arrange the following in the descending order of economic integration.
- A. Custom Union
 - B. Political Union
 - C. Common Market
 - D. Free Trade Area
 - E. Economic Union

Choose the **correct** answer from the options given below :

- (1) B, E, C, A, D
- (2) A, B, C, D, E
- (3) D, A, C, B, E
- (4) C, A, D, B, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816854**
Option 1 ID : **76878126709**
Option 2 ID : **76878126710**
Option 3 ID : **76878126711**
Option 4 ID : **76878126712**
Status : **Answered**
Chosen Option : **4**

- Q.119

Which of the following statements are correct about Balanced Score Card framework ?
- A.

Robert Kaplan and Black Mounton conceptualized the Balanced Scorecard framework.
- B.

It looks at organizational performance from four perspectives: financial, customer, internal business processes and learning and growth.
- C.

It is used exclusively for financial performance evaluation in for-profit organizations only.
- D.

Learning and growth is the first component in the chain of cause and effect relation.
- E.

The flight stimulator was used as a metaphor of the Balanced Scorecard.
- Choose the **correct** answer from the options given below :

(1)

A, B and D Only

(2)

B, D and E Only

(3)

A, B and E Only

(4)

B, C and D Only
- Options

1.

1

2.

2

3.

3

4.

4
- Question Type : **MCQ**

Question ID : **7687816861**

Option 1 ID : **76878126737**

Option 2 ID : **76878126738**

Option 3 ID : **76878126739**

Option 4 ID : **76878126740**

Status : **Answered**

Chosen Option : **1**
- Q.120

When the positive substitution effect is smaller than the negative income effect, the inferior goods in a reference are called _____ ?

(1)

Giffen goods

(2)

Superior goods

(3)

Normal goods

(4)

Perishable goods
- Options

1.

1

2.

2

3.

3

4.

4
- Question Type : **MCQ**

Question ID : **7687816804**

Option 1 ID : **76878126509**

Option 2 ID : **76878126510**

Option 3 ID : **76878126511**

Option 4 ID : **76878126512**

Status : **Answered**

Chosen Option : **3**

- Q.121** Which of the following manager performs the line function in a shoe manufacturing company ?
- (1) HR Manager
 - (2) Legal Manager
 - (3) Production Manager
 - (4) Finance Manager

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816802**
Option 1 ID : **76878126501**
Option 2 ID : **76878126502**
Option 3 ID : **76878126503**
Option 4 ID : **76878126504**
Status : **Answered**
Chosen Option : **3**

- Q.122** The total asset turnover ratio and total asset to net-worth of X Ltd. are 1.25 and 3, respectively. If the net profit margin of the company is 6%. What will be its return on Equity ?
Choose the correct answer from the options given below :
- (1) 24.6 %
 - (2) 62.50 %
 - (3) 22.50 %
 - (4) 25.50 %

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816817**
Option 1 ID : **76878126561**
Option 2 ID : **76878126562**
Option 3 ID : **76878126563**
Option 4 ID : **76878126564**
Status : **Answered**
Chosen Option : **3**

- Q.123** A stem-and-leaf display of data set is a graphical display that is used to depict _____.
- (1) Trend line
 - (2) Cross tabulation
 - (3) Five-number summary
 - (4) Rank order and shape of distribution of data

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816834**
Option 1 ID : **76878126629**
Option 2 ID : **76878126630**
Option 3 ID : **76878126631**
Option 4 ID : **76878126632**
Status : **Answered**
Chosen Option : **4**

- Q.124** Which of the followings are the statutory dispute resolution mechanisms as per the Industrial Dispute Act, 1947 ?
- A. Collective bargaining
 - B. Management by Objective (MBO)
 - C. Conciliation
 - D. Code of discipline
 - E. Adjudication
- Choose the **correct** answer from the options given below :
- (1) C, D and E Only
 - (2) A, B and E Only
 - (3) B and D Only
 - (4) C and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816862**
Option 1 ID : **76878126741**
Option 2 ID : **76878126742**
Option 3 ID : **76878126743**
Option 4 ID : **76878126744**
Status : **Answered**
Chosen Option : **2**

Q.125 Match List - I with List - II.

List - I		List - II	
Pricing Strategies		Descriptions	
A.	Market skimming pricing	I.	Setting the price steps between various products in product continuum based on cost differences between the product
B.	Segmented pricing	II.	Settings a price for product that must be used along with a main product
C.	Product line pricing	III.	Set high initial price to get revenue from the segment willing to pay high price
D.	Captive product pricing	IV.	Selling a product or service at two or more prices where the differences in prices is not based on differences in costs

Choose the correct answer from the options given below :

- (1) A-IV, B-II, C-III, D-I
- (2) A-II, B-I, C-IV, D-III
- (3) A-I, B-III, C-II, D-IV
- (4) A-III, B-IV, C-I, D-II

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816885

Option 1 ID : 76878126833

Option 2 ID : 76878126834

Option 3 ID : 76878126835

Option 4 ID : 76878126836

Status : Answered

Chosen Option : 1

Q.126 As price of the normal goods falls, the consumer buys more of it because of _____.

- A. Demand effect
- B. Price effect
- C. Substitution effect
- D. Income effect
- E. Increasing marginal rate of substitution

Choose the correct answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) A, C and D Only
- (4) C, D and E Only

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816858

Option 1 ID : 76878126725

Option 2 ID : 76878126726

Option 3 ID : 76878126727

Option 4 ID : 76878126728

Status : Answered

Chosen Option : 1

- Q.127** Which one of the following describes a giant specialty store that carries a very deep assortment of a particular line ?
- (1) Discount store
 - (2) Factory outlet
 - (3) Voluntary chain
 - (4) Category killer

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816829**
Option 1 ID : **76878126609**
Option 2 ID : **76878126610**
Option 3 ID : **76878126611**
Option 4 ID : **76878126612**
Status : **Answered**
Chosen Option : **4**

- Q.128** Rank Order Clustering Algorithm is used for which of the following plant layout ?
- (1) Product
 - (2) Process
 - (3) Group Technology
 - (4) Fixed position

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816835**
Option 1 ID : **76878126633**
Option 2 ID : **76878126634**
Option 3 ID : **76878126635**
Option 4 ID : **76878126636**
Status : **Answered**
Chosen Option : **2**

- Q.129** As the bond yields decline, the underlying bond price _____.
- (1) Increases
 - (2) Decreases
 - (3) Remains stable
 - (4) Becomes more volatile

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816819**
Option 1 ID : **76878126569**
Option 2 ID : **76878126570**
Option 3 ID : **76878126571**
Option 4 ID : **76878126572**
Status : **Answered**
Chosen Option : **4**

- Q.130** Selling each unit of the product separately and charging the highest price possible for each unit sold is referred to as :
- (1) First-degree price discrimination
 - (2) Second-degree price discrimination
 - (3) Third-degree price discrimination
 - (4) Fourth-degree price discrimination

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816805**
Option 1 ID : **76878126513**
Option 2 ID : **76878126514**
Option 3 ID : **76878126515**
Option 4 ID : **76878126516**
Status : **Answered**
Chosen Option : **3**

- Q.131** Which of the following are the features of the PERT technique ?
- A. It is probabilistic in nature
 - B. It is activity-oriented
 - C. It is useful for non-repetitive projects
 - D. It focuses primarily on time element
 - E. It is event-oriented

Choose the **correct** answer from the options given below :

- (1) B, C, D and E Only
- (2) A, C, D and E Only
- (3) A, B, C and E Only
- (4) A, B, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816871**
Option 1 ID : **76878126777**
Option 2 ID : **76878126778**
Option 3 ID : **76878126779**
Option 4 ID : **76878126780**
Status : **Answered**
Chosen Option : **4**

- Q.132** Which of the following are the types of Interpersonal conflict ?
- A. Transactional analysis
 - B. Cognitive dissonance
 - C. Life-positioning analysis
 - D. Johari window analysis
 - E. Approach-avoidance goal conflict

Choose the **correct** answer from the options given below :

- (1) A, C and D Only
- (2) A, B and C Only
- (3) C, D and E Only
- (4) B, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816860**
Option 1 ID : **76878126733**
Option 2 ID : **76878126734**
Option 3 ID : **76878126735**
Option 4 ID : **76878126736**
Status : **Answered**
Chosen Option : **3**

Q.133 Match List - I with List - II.

List - I	List - II
Marketing Concepts	Implications
A. Selling	I. Availability & Affordability
B. Marketing	II. Power of Persuasion
C. Product	III. Dependent on Outsiders
D. Production	IV. High Quality

Choose the **correct** answer from the options given below :

- (1) A-I, B-IV, C-III, D-II
- (2) A-III, B-I, C-II, D-IV
- (3) A-IV, B-II, C-I, D-III
- (4) A-II, B-III, C-IV, D-I

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816884
Option 1 ID : 76878126829
Option 2 ID : 76878126830
Option 3 ID : 76878126831
Option 4 ID : 76878126832
Status : Answered
Chosen Option : 3

Q.134 The official reserve account of a national government comprises which of the following assets ?

- A. SDRs
- B. Sovereign Gold Bonds
- C. Convertible Currencies
- D. Reserve position at the IMF
- E. Gold

Choose the **correct** answer from the options given below :

- (1) A, B, C and D Only
- (2) A, B, C and E Only
- (3) B, C, D and E Only
- (4) A, C, D and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816873
Option 1 ID : 76878126785
Option 2 ID : 76878126786
Option 3 ID : 76878126787
Option 4 ID : 76878126788
Status : Answered
Chosen Option : 2

- Q.135** Idle time cost arising due to time lost in waiting for tools and/or raw materials will be included in which of the following ?
- (1) Prime cost
 - (2) Works cost
 - (3) Cost of production
 - (4) Costing profit and loss account

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816814**
Option 1 ID : **76878126549**
Option 2 ID : **76878126550**
Option 3 ID : **76878126551**
Option 4 ID : **76878126552**
Status : **Answered**
Chosen Option : **1**

- Q.136** Identify the pricing strategy in which a very low price is set for a product with an intent to drive competitors out of the market or create barriers to entry for new players in the market.
- (1) Predatory pricing
 - (2) Premium pricing
 - (3) Skimming pricing
 - (4) Differentiated pricing

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816822**
Option 1 ID : **76878126581**
Option 2 ID : **76878126582**
Option 3 ID : **76878126583**
Option 4 ID : **76878126584**
Status : **Answered**
Chosen Option : **1**

Q.137 Match List - I with List - II.

List - I Decision-Accounting Concepts	List - II Computations and Measurements
A. Financial Indifference point	I. $\frac{\text{Contribution}}{\text{Sales}} \times 100$
B. Breakeven point	II. $\frac{\text{Fixed costs}}{\text{P/V ratio}}$
C. P/V ratio	III. Sales minus Break even sales
D. Margin of Safety	IV. Level of EBIT where EPS of two financing plans are equal

Choose the correct answer from the options given below :

- (1) A-III, B-I, C-II, D-IV
- (2) A-II, B-I, C-IV, D-III
- (3) A-IV, B-II, C-III, D-I
- (4) A-IV, B-II, C-I, D-III

- Options
1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816882

Option 1 ID : 76878126821

Option 2 ID : 76878126822

Option 3 ID : 76878126823

Option 4 ID : 76878126824

Status : Answered

Chosen Option : 3

Q.138 How much of the central government supplies are procured from the MSME enterprises ?

- (1) 25 %
- (2) 50 %
- (3) 30 %
- (4) 10 %

- Options
1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816831

Option 1 ID : 76878126617

Option 2 ID : 76878126618

Option 3 ID : 76878126619

Option 4 ID : 76878126620

Status : Answered

Chosen Option : 2

Q.139 Match List - I with List - II.

List - I		List - II	
Entrepreneurs		Business Solutions	
A.	Peter Chen, Yancey Strickler & Charles Adler (2009)	I.	Created affordable and durable solar-powered lanterns
B.	Sam Goldman & Ned Tozen (2008)	II.	Created long-tailored undershirts that fit well and stay tucked in
C.	Arlene Harris (2006)	III.	Created a web-based crowd funding platform
D.	Tommy Patterson (2008)	IV.	Designed cell phones that are easy to use and have large buttons

Choose the correct answer from the options given below :

- (1) A-IV, B-II, C-III, D-I
- (2) A-III, B-I, C-IV, D-II
- (3) A-II, B-III, C-I, D-IV
- (4) A-I, B-IV, C-II, D-III

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816891

Option 1 ID : 76878126857

Option 2 ID : 76878126858

Option 3 ID : 76878126859

Option 4 ID : 76878126860

Status : Answered

Chosen Option : 1

Q.140 Which one of the followings is a budgeting process whereby each item of budget has to be justified in its entirety, whether it is an existing item or new ?

- (1) Performance Budgeting
- (2) Historical Cost Budgeting
- (3) Flexible Budgeting
- (4) Zero Bare Budgeting

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816816

Option 1 ID : 76878126557

Option 2 ID : 76878126558

Option 3 ID : 76878126559

Option 4 ID : 76878126560

Status : Answered

Chosen Option : 4

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 141

Q.141 Beyond what point does Q-Com require heavier regulation according to the passage ?

- (1) Upon entry into urban market
- (2) After cannibalizing brick-and-mortar sales
- (3) Once market concentration becomes high
- (4) As soon as delivery time increase

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816897
Option 1 ID : 76878126877
Option 2 ID : 76878126878
Option 3 ID : 76878126879
Option 4 ID : 76878126880
Status : Answered
Chosen Option : 2

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 142

Q.142 Which of the following is NOT mentioned as a risk associated with growth of Q-Com ?

- (1) Market concentration
- (2) Predatory pricing
- (3) Increased manufacturing jobs
- (4) Disruption of traditional retail

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816893
Option 1 ID : 76878126861
Option 2 ID : 76878126862
Option 3 ID : 76878126863
Option 4 ID : 76878126864
Status : Answered
Chosen Option : 3

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 143

- Q.143 What is cited in the passage as a major enabler for Q-Com's competitive advantage ?
- (1) Government subsidies
 - (2) Deep discounting
 - (3) Real-time consumer data
 - (4) Low delivery charges

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816894
Option 1 ID : 76878126865
Option 2 ID : 76878126866
Option 3 ID : 76878126867
Option 4 ID : 76878126868
Status : Answered
Chosen Option : 3

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 144

Q.144 Which one of the following statements is not correct as per the passage ?

- (1) Traditional retails absorbs agricultural labour surplus
- (2) Quick-Commerce contributes to job creation in rural India
- (3) Technology enables Q-Com to outpace weaker rivals
- (4) Regulations must balance consumer and producer interests

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816896
Option 1 ID : 76878126873
Option 2 ID : 76878126874
Option 3 ID : 76878126875
Option 4 ID : 76878126876
Status : Answered
Chosen Option : 1

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 145

Q.145 Which of the following factors are contributing to traditional retail's vulnerability as per the passage ?

- A. Employment displacement
- B. Lack of digital adoption
- C. Aggressive pricing by Q-com
- D. Overdependence on physical from the chains
- E. Easy access to finance

Choose the correct combination from the following :

- (1) A, B and C Only
- (2) B, C, D and E Only
- (3) A, C and D Only
- (4) A, B, D and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816895
Option 1 ID : 76878126869
Option 2 ID : 76878126870
Option 3 ID : 76878126871
Option 4 ID : 76878126872
Status : Answered
Chosen Option : 1

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 146

- Q.146 Why has the succession planning, according to the passage, not been so well taken up in the Indian business ?
- (1) It takes years to groom internal talent for the top job
 - (2) Possessiveness of family business to share corporate control with professionals
 - (3) Talent and trust deficit in Indian professional world
 - (4) Ineffective governance and control mechanism

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816901
Option 1 ID : 76878126889
Option 2 ID : 76878126890
Option 3 ID : 76878126891
Option 4 ID : 76878126892
Status : Answered
Chosen Option : 1

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

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SubQuestion No : 147

Q.147 According to the passage, organisations with robust processes that integrate executive development to succession planning are expected to be known as :

- (1) Performance magnates
- (2) Thought leaders
- (3) CEO factories
- (4) One-hit wonders

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816903
Option 1 ID : 76878126897
Option 2 ID : 76878126898
Option 3 ID : 76878126899
Option 4 ID : 76878126900
Status : Answered
Chosen Option : 3

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

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SubQuestion No : 148

Q.148 The overriding benefits of succession planning evolved and mentored in the Tata group are :

- A. Acquisitions and consolidations of corporate wealth
- B. Smooth transitions of corporate control to family lineage
- C. Enriched investors with gains from certainty
- D. Evolution of a unified corporate entity
- E. Spotless emergence of iconic family business entity

Choose the correct combination from the following :

- (1) A and B Only
- (2) C and D Only
- (3) B and E Only
- (4) A and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ

Question ID : 7687816902

Option 1 ID : 76878126893

Option 2 ID : 76878126894

Option 3 ID : 76878126895

Option 4 ID : 76878126896

Status : Answered

Chosen Option : 4

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

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SubQuestion No : 149

- Q.149 Which of the following is considered as the key success factor for the effective succession planning according to the passage ?
- (1) Risk mitigation for investors
 - (2) Prolonged board tenure to seek bargain power
 - (3) Visionary, kind and philanthropic leadership
 - (4) Structured leadership plan to move and groom talent

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816900
Option 1 ID : 76878126885
Option 2 ID : 76878126886
Option 3 ID : 76878126887
Option 4 ID : 76878126888
Status : Answered
Chosen Option : 4

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 150

- Q.150 According to passage, which of the following is considered as precursor to the effective succession in the Indian corporate sector ?
- (1) Unified corporate entity
 - (2) Frequent change in the corporate control
 - (3) Prolonged board tenure to increase bargain power
 - (4) Ensuring right talent in the boardroom

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816899
Option 1 ID : 76878126881
Option 2 ID : 76878126882
Option 3 ID : 76878126883
Option 4 ID : 76878126884
Status : Answered
Chosen Option : 3

Exam Summary

Management and General Paper

Section Name	No. of Questions	Answered	Not Answered	Marked for Review	Answered & Marked for Review	Not Visited
General Paper	50	50	0	0	0	0
Management	100	99	1	0	0	0